



INDIAN INSTITUTE OF TECHNOLOGY MADRAS  
Chennai 600 036

Telephone: [044] 2257 9763  
E-mail: tender@iitmadras.ac.in



The Manager (Project Purchase)

Date: 24.04.2023

Tender No: ICSR/2023/MANPOWEREMPANEL

**Due Date: 8/05/2023, 3.00 PM**

**Technical Bid Opening: -9/05/2023, 3.00 PM**

Dear Sir/Madam,

On behalf of the Indian Institute of Technology Madras, Expression of Interest is invited for

**“Empanelment of companies to provide Manpower power Outsourcing Service -for Data science and Associated software related services”**

conforming to the specifications.

**Instructions to the Bidders:**

- 1. Vendor Registration in IC&SR Portal:** - The Expression of Interest should be submitted along with Vendor registration code. Vendor registration with IC & SR (IIT M) is mandatory for bidders to participate in tenders.

**\*\* For Vendor Registration & Guidelines,**

**Please follow the website:** <https://icandsr.iitm.ac.in/vendorportal> ;

Helpdesk: [vendorhelpdesk@icsrpis.iitm.ac.in](mailto:vendorhelpdesk@icsrpis.iitm.ac.in)

- 2. Submission of Tender:** - The Expression of Interest documents shall be sent to the address mentioned below, either by post or by courier (**duly sealed and super scribed on the envelope with the Vendor Email ID, Contact Number, tender reference No and due date & time**) so as to reach our office before the due date and time specified in our schedule. The offer/bid can also be dropped in the tender box on or before the due date and time specified in the schedule.

The tender box is kept in the office of the:

**The Manager, Project Purchase,**

**IIT Madras, Sardar Patel Road, IC & SR Building, 1<sup>st</sup> floor, Chennai – 600 036**

- 3. EMD:** - The EMD of **Rs.1,50,000/-** should be transferred to the account details mentioned in Annexure 7 and proof should be enclosed in the Pre-Qualification Bid. Any offer not accompanied with the EMD shall be rejected summarily as non-responsive.

The EMD of the unsuccessful bidders shall be returned within 30 days of the end of the publishing the result of Pre-Qualification Bidding. The same shall be forfeited, if the tenderers withdraw their offer after the opening during the bid validity period. The Institute shall not be liable for payment of any interest on EMD.

EMD is exempted for Micro and Small Enterprises (MSE) as defined in MSE Procurement Policy issued by Department of Micro, Small and Medium Enterprises (MSME) and Startups as recognised by Department of Industrial Policy & Promotion (DIPP). **(MSE/MSME/DIPP PROOF should be enclosed in the cover containing Pre-Qualification bid).**

- 4. Indian agent:** If an Indian agent is involved, the following documents must be enclosed:  
Foreign principal's proforma invoice indicating the commission payable to the Indian Agent and nature of after-sales service to be rendered by the Indian Agent.
- ✓ A Copy of the agency agreement with the foreign principal and the precise relationship between them.
  - ✓ For the same tender, either the Principal / OEM directly or their authorized agent, dealer / service provider in India can only quote. Both of them cannot bid separately for the same tender.
- 5. Validity:** The validity of Quotation **should be not less** than 120 days from the due date of tender.
- 6. Risk Purchase Clause:** - In the event of failure of supply of the item/equipment within the stipulated delivery schedule, the purchaser has all the right to purchase the item/equipment from other sources on the total risk of the supplier under risk purchase clause.
- 7. Late offer:** - The offers received after the due date and time will not be considered. The Institute shall not be responsible for the late receipt of Tender on account of Postal, Courier or any other delay.
- 8. Acceptance and Rejection:** - I.I.T. Madras has the right to accept the whole or any part of the Tender or portion of the quantity offered or reject it in full without assigning any reason.
- 9. Debarment from Bidding:** In case of breach of Terms & Conditions, Bidder may be suspended from being eligible for bidding in any contract with the IIT Madras up to 2 Years [as per Rule 151(iii) of GFR] from the date of Tender.

## 10. Disputes and Jurisdiction:

**Settlement of Disputes:** Any dispute, controversy or claim arising out of or in connection with this PO including any question regarding its existence, validity, breach or termination, shall in the first instance be attempted to be resolved amicably by both the Parties. If attempts for such amicable resolution fails or no decision is reached within 30 days whichever is earlier, then such disputes shall be settled by arbitration in accordance with the Arbitration and Conciliation Act, 1996. Unless the Parties agree on a sole arbitrator, within 30 days from the receipt of a written request by one Party from the other Party to so agree, the arbitral panel shall comprise of three arbitrators. In that event, the supplier will nominate one arbitrator and the Project Coordinator of IITM shall nominate an arbitrator. The Dean IC&SR will nominate the Presiding Arbitrator of the arbitral tribunal. The arbitration proceeding shall be carried out in English language. The cost of arbitration and fees of the arbitrator(s) shall be shared equally by the Parties. The seat of arbitration shall be at IC&SR IIT Madras, Chennai.

a. **The Applicable Law:** The Purchase Order shall be construed, interpreted and governed by the Laws of India. Court at Chennai shall have exclusive jurisdiction subject to the arbitration clause.

b. Any legal disputes arising out of any breach of contract pertaining to this tender shall be settled in the court of competent jurisdiction located within the city of Chennai in Tamil Nadu.

11. All Amendments, time extension, clarifications etc., will be uploaded on the website only and will not be published in newspapers. Bidders should regularly visit the **CPP Portal (e-publishing)** to keep themselves updated. No extension in the bid due date/ time shall be considered on account of delay in receipt of any document by mail.

12. **As per the Government of India Order, ONLY “Class - I Local Suppliers”, “Class - II Local Suppliers” can participate in this tender. Local Content declaration to be submitted as per Annexure 3.**

**Bidder should confirm their acceptance that they comply with the provisions with report to “Guidelines for eligibility of a bidder from a country which shares a land border with India as detailed at Annexure-IV. The bidder should submit Certificate for “Bidder from/ Not from Country sharing Land border with India & Registration of Bidder with Competent Authority” as per Order of DoE F.No.6/18/2019-PPD dated 23.07.2020 as mentioned.**

13. **Selection of Successful bidder and Award of Order - Evaluation and Award of contract will be done as per GOI MOCI Order No. 45021/2/2017-PP (BE II) Dt.16th September 2020 & P-**

**45021/102/2019-BE-II-Part(1) (E-50310) Dt.4th March 2021 and any subsequent modifications/Amendments, and latest orders if any.**

**14. Preference to “class 1 Local Suppliers”:** preference will be given to “class 1 local suppliers” (subject to class -I local supplier’s quoted price falling within the margin of purchase preference ) as per public procurement (preference to make in India) order 2017 .O.M No P- 45021/2/2017 – pp(BE - 11) dt 04/06/2020 subject to the conditions that the “class 1 Local Supplier” should agree to supply goods / provide service at L1 rate and furnish a certificate with the technical bid document that the goods/service provided by them consists local content equal to or more than 50%.( certificate from Chartered Accountant in case value of contract exceeds Rs 10 crore).

- **‘Class - I local supplier’** means a supplier or service provider whose goods, services or works offered for procurement consists of local content equal to or more than 50% as defined under the above said order.
- **‘Class - II local supplier’** means a supplier or service provider whose goods, services or works offered for procurement consists of local content equal to 20% but less than 50% as defined under the above said order
- **‘Margin of purchase preference’:** - The margin of purchase preference shall be 20%. The Definition of the margin of purchase preference is defined in the govt. of India Order No: **P- 45021/12/2017-PP (BE-II) Dt.4th June, 2020) Order 2017. As per the Government of India Order – “Margin of Purchase Preference”** means the maximum extent to which the price quoted by a “Class-I local supplier” may be above the L1 for the purpose of purchase preference.

**\*\*Note: Local content percentage to be calculated in accordance with the definition provided at clause 2 of revised public procurement preference to Make in India Policy vide Gol Order no. P- 45021/2/2017-PP (B.E.-II) dated 15.06.2017 (subsequently revised vide orders dated 28.05.2018, 29.05.2019and 04.06.2020) MOCI order No. 45021/2/2017-PP (BE II) Dt.16th September 2020 & P- 45021/102/2019-BE-II-Part (1) (E-50310) Dt.4th March 2021**

**Acknowledgement:** - It is hereby acknowledged that the tenderer has gone through all the conditions mentioned above and agrees to abide by them.

**SIGNATURE OF TENDERER  
ALONG WITH SEAL OF THE  
COMPANY WITH DATE**

## **Empanelment of companies to provide Manpower power Outsourcing Service -for Data science and Associated software related services.**

### **1. Project Requirement:**

Data Science: Resources with an ability to understand business / engineering/science problems at a broad level and develop data science problem statements. Convert these problem statements into mathematical problems. Develop data science solutions to these mathematical problems using standard libraries and bespoke algorithms. Excellent programming skills in Python

Software: The resource is expected to work with respective IITM research teams to understand the ongoing work and help them convert their work into either a maintainable library OR a marketable application/product.

<b>Category</b>	<b>Preferred Position</b>	<b>Preferred Qualification &amp; Years of Experience.</b>
<b>Level 1</b>	<b>Software Engineer/ Developer/ IT Executive</b>	<b>Qualification: BE/B.TECH/B.SC/BCA Experience: 0-3 years</b>
<b>Level 2</b>	<b>Senior project Manager / Technical Manager / IT Manager</b>	<b>Qualification: BE/B.TECH/MCA/ME/M.TECH/MS/M.SC Experience: 3-8 years</b>
<b>Level 3</b>	<b>Technical Head IT Head</b>	<b>Qualification: BE/B.TECH/MCA/ME/M.TECH/MS/M.SC/PhD Experience: 8-15 years</b>

### **2. Bidder Eligibility Criteria I:**

- a. The bidder shall not be from a country sharing land border with India and if the bidder is from a country sharing land border with India the bidder should have been registered with the competent authority as per orders of DIPP OM No. F. No. 6/18/2019-PPD dated 23rd July 2020, and MoCI Order No. P-45021/112/2020-PP (BE II) (E-43780) dated 24th August 2020. A declaration shall be submitted with the bid as per format given in Annexure – 4.
- b. The bidder should submit of Earnest Money Deposit (EMD) as per guidelines given in sl no. 3 in the “Instructions to the bidders”.
- c. The bidder should submit “Declaration for non-debarment of bidders” as per Annexure 5

### **3. Bidder Eligibility Criteria II:**

- a) The Bidder should have a minimum turnover of Rs. 50 Lakhs in any one of the last 3 financial years (i.e., 2019-20, 2020-21, 2021-22). (Documentary proof should be submitted).
- b) The bidders must be a software development company and should have developed or rollout software's/applications to the Govt. sectors of State and Central / Pvt sector / Institutes. Minimum 2 purchase order or work completion proof in the last 3 years to be submitted along with the technical bid.
- c) The bidders must have themselves experienced in developing applications, based on user requirements and experience of providing resources for software development. Should have in-house team (at least 10+ members) to support software development and technical requirements. Details of Team members to be enclosed along with technical Bid.
- d) The bidder should have registered with the Service Tax department and should carry a valid PAN from the Income Tax department. Should submit the copy of these documents along with Technical Bid.

### **4. Bid submission process:**

- a. Submission of Expression of Interest -Technical Bid Document. The bidder should submit Technical Bid Document as per the proforma given in Annexure-II with the documentary proof.

### **5. Bid submission Timeline:**

- I. Pre bid meeting -, The Pre-bid meeting will be held on 29/04/2023 via G-Meet. Interested bidders are requested to send the company and representative details to [ioe.accounts@ge.iitm.ac.in](mailto:ioe.accounts@ge.iitm.ac.in) by 28/04/2023 , 5PM. Google Meet link along with the meeting schedule time will be forwarded to the registered bidders by 28/04/2023 6 PM.
- II. Due Date for Technical Bid submission: 08/05/2023, 3.00 PM
- III. Technical Bid Opening: 9/05/2023, 3.00 PM

### **6. Bid Evaluation Process**

#### **Stage 1:**

The Technical Bid will be evaluated in the first stage. Bidders who have qualified the Eligibility criteria and Technical Requirements as per Annexure II will be issued a Letter of Empanelment for the period of 1 Year after obtaining competent authority approval.

In the event of any breach of the said terms and conditions of the empanelment or in case of any information submitted by the applicant being found to be incorrect either before or even after the empanelment, IITM shall be entitled to de-empanelling and debarring the service provider from participating in the future projects of IITM for up to a period of 2 years.

**Stage 2:** The request and finalization of resources under this empanelment will be carried out in 2 phases.

**a) Phase I – Technical Evaluation:**

The Empaneled vendors will be requested to provide the following details of resources as per the required Category(Level) in Project requirement. The title of positions established are the preferred positions, however as per the requirement the title change may be considered.

- IITM will send the detailed Job description, engagement period for the required category/preferred position to the empaneled bidders as and when required.
- Bidder should submit the required candidate profile with photo, and all required documents which support the profile information.
- The Technical Committee may call the submitted profile for in-person interview to know their skill set and competency.

The list of selected candidates will be forwarded to the empaneled bidders to submit the documents for Phase II – Financial evaluation.

IITM reserve rights to call for quotations for each preferred positions as and when required within the contract period. No specific timeline or restrictions are applicable.

**b) Phase II – Financial Evaluation:**

The selected bidders has to submit the quotation for selected no of candidates considering all the below points for phase II evaluation

1. Salary for the deputed resource per month.
2. The successful bidder is responsible to complete all the statutory requirements with regard to their deputees, such as obtaining EPF No, issue of ESI Cards (Pehchan Cards), opening bank account for salary credit, issuance of Mediclaim card within one month from their date of engagement.
3. The successful bidder shall be liable for any issues arising in relation to Salary payout, EPF, ESI, PT, LWF, Insurance and shall deal with it taking responsibility of the related procedures.

4. The Service Charges per Month by the Agency to be quoted as % separately. The minimum service charges are fixed at 3%. However, such charges should not exceed 6.15% in any case as per the OM No.F./1/2023-PPD dated 6 January 2023 on proposal on minimum floor price for minimum wage based manpower outsourcing service .
5. In case of non-performance of the deputed resource the resource will be discontinued within a notice period of one month or lesser as per the end user discretion and the selection process will be reinitiated to identify the resource.
6. Any changes in manpower during the term period must be communicated before two months in advance.
7. All the deputed staff must adhere to all the rules and regulations of IIT Madras.

#### **7. Payment Terms:**

1. The successful bidder will raise required invoice every month within the agreed time limit.
2. Any adjustment for the services not rendered/excess leave availed in the month shall be made in the subsequent month.

#### **8. Period of Service:**

The contract for “Empanelment of companies to provide Manpower Outsourcing Service -for Data science and Associated software related services” will be initially awarded for 1 year and shall extend the service for another 1 + 1 year on satisfactory performance. This can be done with the same terms and conditions of this tender.

The EOI process will be repetitive every six months, starting from the date of issuance of 1st Empanelment.

#### **Note:**

1. The successful bidder selected will be required to sign a One-year contract/agreement including IP clause with the IC&SR for providing staff on deputation.
2. The empanelment of vendor doesn't guarantee for any minimum order within the contract period as the selection is based on Least cost(L1) value every time.



**Compliance sheet for Technical Bid Submission.****Bidder Eligibility Criteria I:**

S.NO	Pre-qualification Criteria	Compliance Yes/No	Document proof Pg. No.	Details of Proof Submitted
1	The bidder shall not be from a country sharing land border with India and if the bidder is from a country sharing land border with India the bidder should have been registered with the competent authority as per orders of DIPP OM No. F. No. 6/18/2019-PPD dated 23rd July 2020, and MoCI Order No. P-45021/112/2020-PP (BE II) (E-43780) dated 24th August 2020. A declaration shall be submitted with the bid as per format given in Annexure – 4.			
2	The bidder should submit of Earnest Money Deposit (EMD) as per guidelines given in sl no. 3 in the “Instructions to the bidders”.			
3	The bidder should submit “Declaration for non-debarment of bidders” as per Annexure 5			

**Bidder Eligibility Criteria II:**

S.NO	Pre-qualification Criteria	Compliance Yes/No	Document proof Pg. No.	Details of Proof Submitted
1	The Bidder should have a minimum turnover of Rs. 50 Lakhs in any one of the last 3 financial years (i.e., 2019-20, 2020-21, 2021-22). (Documentary proof should be submitted)			
2	The bidders must be a software development company and should have developed or rollout software's/applications to the Govt. sectors of State and Central / Pvt sector / Institutes. Minimum 2 purchase order or work completion proof in the last 3 years to be submitted along with the technical bid.			
3	The bidders must have themselves experienced in developing applications, based on user			

	requirements and experience of providing resources for software development. Should have in-house team (at least 10+ members) to support software development and technical requirements. Details of Team members to be enclosed along with technical Bid.			
4	The bidder should have registered with the Service Tax department and should carry a valid PAN from the Income Tax department. Should submit the copy of these documents along with Technical Bid.			

### Compliance for Job Role

Category	Position	JD	Compliance Yes/No	Document proof Pg. No.	Details of Proof Submitted
Level 1	Software Engineer/ Developer/ IT Executive	Qualification: BE/B.TECH/B.SC/BCA Experience: 0-3 years			
Level 2	Senior project Manager / Technical Manager / IT Manager	Qualification: BE/B.TECH/MCA/ME/M. TECH/MS/M.SC Experience: 3-8 years			
Level 3	Technical Head IT Head	Qualification: BE/B.TECH/MCA/ME/M. TECH/MS/M.SC/PhD Experience: 8-15 years			

**FORMAT FOR AFFIDAVIT OF SELF-CERTIFICATION UNDER PREFERENCE TO MAKE IN INDIA –  
PER ITEM**

This letter should be on the letterhead of the quoting firm and should be signed by a competent authority. Non-submission of this will lead to Disqualification of bids.

**Tender Reference Number:**

**Name of the item / Service:**

Date: \_\_\_\_\_

I/We \_\_\_\_\_ S/o, D/o, W/o, \_\_\_\_\_

Resident of

\_\_\_\_\_

Hereby solemnly affirm and declare as under:

That I will agree to abide by the terms and conditions of the Public Procurement (Preference to Make in India) Policy vide Gol Order no. P-45021/2/2017-PP (B.E.-II) dated 15.06.2017 (subsequently revised vide orders dated 28.05.2018, 29.05.2019 and 04.06.2020) MOCI order No. 45021/2/2017-PP (BE II) Dt.16th September 2020 & P- 45021/102/2019-BE-II-Part (1) (E-50310) Dt. 4th March 2021 and any subsequent modifications/Amendments, if any and

That the local content for all inputs which constitute the said item/service/work has been verified by me and I am responsible for the correctness of the claims made therein.

<b>Tick (✓) and Fill the Appropriate Category</b>	
<input type="checkbox"/>	I/We _____ [name of the supplier] hereby confirm in respect of quoted items that Local Content is equal to or more than 50% and come under <b>“Class-I Local Supplier”</b> category.
<input type="checkbox"/>	I/We _____ [name of the supplier] hereby confirm in respect of quoted items that Local Content is equal to 20% but less than 50% and come under <b>“Class-II Local Supplier”</b> category.
<input type="checkbox"/>	I/We _____ [name of the manufacturer] hereby confirm in respect of quoted items that Local Content is less than 20% come under <b>‘Non – Local Supplier’</b> category

- The details of the location (s) at which the local value addition is made and the proportionate value of local content in percentage

Address \_\_\_\_\_

Percentage of Local content: \_\_\_\_\_%

\_\_\_\_\_

For and on behalf of .....(Name of firm/entity)

Authorized signatory (To be duly authorized by the Board of Directors)

<Insert Name, Designation and Contact No.>

[Note: In case of procurement for a value in excess of Rs. 10 Crores, the bidders shall provide this certificate from statutory auditor or cost auditor of the company (in the case of companies) or from a practicing cost accountant or practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content.

(To be given on the letter head of the bidder)

No. \_\_\_\_\_

Dated: \_\_\_\_\_

**CERTIFICATE**

*(Bidders from India)*

I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India and hereby certify that I am not from such a country.

**OR (*whichever is applicable*)**

*(Bidders from Country which shares a land border with India)*

I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India and hereby certify that I from \_\_\_\_\_ (Name of Country) and has been registered with the Competent Authority. I also certify that I fulfil all the requirements in this regard and is eligible to be considered. *(Copy/ evidence of valid registration by the Competent Authority is to be attached)*

Place:

Date:

Signature of the Tenderer  
Name & Address of the  
Tenderer with Office Stamp

**Self-Declaration that the Service Provider has not been blacklisted**

(To be given on the letter head of the bidder)

I ..... S/o

..... R/o ..... police station .....

District ..... Director

/ partner/ sole proprietor (Strike out whichever is not applicable) of

.....

..... (Firm or Company) do hereby declare and solemnly affirm:

- I. That the Firm ..... has not been Blacklisted or declared insolvent by any of the Union or State Government / Organization.
- II. We hereby confirm that there is no active complaint or vigilance enquiries against us and none of the individual / firm / Company Blacklisted or any partners or shareholder thereof has any connection directly or indirectly with or has any subsistence interest in the deponent business / firm company.
- III. That neither the Firm nor any of its partner has been involved / convicted in any criminal case / economic offence nor any criminal case / economic offence is pending against firm or any partner of the Firm before any Court of Law / Police.

Place:

Signature of the Tenderer

Date:

Name & Address of the

Tenderer with Office Stamp

**TENDER CHECKLIST – Mandatory to be filled and sent (inside the Main Bid Cover) along with Bidding Document.**

- (1) I have registered as a Vendor with IC&SR. (Proof to be enclosed)
- (2) Declaration For Blacklisting Annexure 6
- (3) Completed and **Signed Form of Tender**. The Form of Tender document shall be signed by a person legally authorized.
- (4) Completed Pre-Qualification Compliance Statement (As per Annexure 2).
- (5) Evidence of similar contracts completed/Product supplied in case if the details are requested in Annexure - 2
- (6) Certification of Class I / Class II & Non Local supplier to be submitted **(As a part of technical bid) per item / service / work Annexure 3**
- (7) EMD (Ref. tender document pg.no. 2, Point no.3)
- (8) Land Border (Annexure – 4)
- (9) Authorized agent certificate from OEM is mandatory if Indian agent/Indian office of OEM is participating in this tender on behalf of OEM. (Ref. tender document pg.no. 2, Point no.4) as per Annexure 8 if any.

The bid will be valid only if all the above documents are provided. Bidders are asked to supply and tick off the required information. Failure to provide any of the stated documents may result in the bid being considered as non-compliant and rejected.

**Signature of the Bidder**



CENTRE FOR INDUSTRIAL CONSULTANCY & SPONSORED RESEARCH (IC&SR)  
INDIAN INSTITUTE OF TECHNOLOGY MADRAS  
CHENNAI 600 036



**ELECTRONIC CLEARING SERVICE (Credit Clearing)/ REAL TIME GROSS SETTLEMENT (RTGS) FACILITY FOR RECEIVING PAYMENTS**

**A. Details of Account Holder**

Name of the Institution	Indian Institute of Technology - Madras
Complete Contact Address	Industrial Consultancy and Sponsored Research Indian Institute of Technology-Madras, IIT- Madras Campus Post Office, Sardar Patel Road, Guindy, CHENNAI - 600 036
Telephone No./ Fax No.	Tel - 044-2257 8356
E- mail ID of the FO/AO/REG/DIR	dricrs@iitm.ac.in

**B. Bank Account Details:**

Institution Account Name (As per Bank Record)	The Registrar, Indian Institute of Technology - Madras
Account No.	2722101003872
Account Print Name	IIT F A/C , The Registrar IIT Madras
IFSC CODE	CNRB0002722
Bank Name (in full)	Canara Bank
Branch Name	IIT-Madras Branch
Complete Branch Address	Canara Bank, IIT-Madras Branch, IIT- Madras Campus Post Office, Sardar Patel Road, Guindy, CHENNAI - 600 036
MICR No.	600015085
Account Type	Savings Account

Certified that the Institute's account is in an RTGS enabled branch.

I hereby declare that the particulars given above are correct and complete.

Date:

Signature of the Competent Authority  
of the Institution with seal.



**OEM CERTIFICATION FORM**  
**(In Original Letter Head of OEM)**

Tender No: ..... Dated: .....

We are Original Equipment Manufacturers (OEM) of..... (Name of the company) Ms..... (Name of the vendor) is one of our Distributors/Dealers/Resellers/Partners (tick one) for the ..... and is participating in the above-mentioned tender by offering our product model.....(Name of the product with model number).

..... is authorized to bid, sell and provide service support warranty for our product as mentioned above.

Name and Signature of the authorized signatory of OEM along with seal of the company with Date