

	<b>INDIAN INSTITUTE OF TECHNOLOGY MADRAS</b> <b>Chennai 600 036</b>  Telephone: (044) 2257 4692 E-mail: pallab@iitm.ac.in	
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Dr. Pallab Sinha Mahapatra  
Project Coordinator

Ref: ME/1920/TML/SERB/LT02/PALL  
Dated: 25.10.2019

Limited Tender No: ME/1920/TML/SERB/LT02/PALL

**Due Date: 14.11.2019, 4:00pm**

**Technical Bid opening meeting on Due Date: 14.11.2019, 4:30pm**

Dear Sir/Madam,

On behalf of the Indian Institute of Technology Madras, offers are invited for the supply of “**Laser Engraving Machine**” conforming to the specifications given in **(Annexure-I)**:

**Instructions to the Bidder**

- I. **Preparation of Bids:** - The Limited tenders should be submitted under two-bid system (i.e.) Technical bid and Financial bid.
- II. **Delivery of the tender:** - The tender shall be sent to the below-mentioned addresses either by post or by courier so as to reach the following address before the due date and time specified in our Schedule:  
**Dr. Pallab Sinha Mahapatra**  
**Department of Mechanical Engineering**  
**IIT Madras**  
**Chennai - 600 036**
- III. **Opening of the tender:** - The offer/Bids will be opened by a committee duly constituted for this purpose. The technical bids will be opened first and it will be examined by a technical committee which will decide the suitability of the bid as per our specifications and requirements. The bidders will be invited for opening of Technical bids. In respect of opening of financial bid, those bidders who are technically qualified only will be called for.
- IV. **Prices:** - The price should be quoted in net per unit (after breakup) and must include all packing and delivery charges to **Department of Mechanical Engineering**.

The offer/bid should be exclusive of taxes and duties, which will be paid by the purchaser as applicable. However the percentage of tax & duties should be clearly indicated. The price should be quoted without custom duty and excise duty, since I.I.T. Madras is exempt from payment of excise duty, and the custom duty will be paid at concessional rate against duty exemption certificate. In case of import supply, the price should be quoted on EX-WORKS and CIP basis indicating the mode of shipment.

- V. **Agency Commission:** - Agency commission, if any, will be paid to the Indian agents in Rupees on receipt of the equipment and after satisfactory installation. Agency Commission will not be paid in foreign currency under any circumstances. The tenderer should indicate the percentage of agency commission to be paid to the Indian agent. The foreign Principal should indicate about the percentage of payment and it should be included in the originally quoted basic price, if any.
- VI. **Terms of Delivery:** - The item should be supplied to our Departments as per Purchase Order. In case of import supply, the item should be delivered at the cost of the supplier to our Institution. The Installation/Commissioning should be completed as specified in our important conditions.
- VII. **Technical Bid Opening:** The technical bid will be opened on **14.11.2019; 4:30pm** at the Department of Mechanical Engineering, IIT Madras and the financial bids of those tenders who are technically qualified will be opened at a later date under intimation to them.
- VIII. IIT Madras reserves the full right to accept / reject any tender at stage without assigning any reason.

Yours sincerely,

**Dr. Pallab Sinha Mahapatra**  
**Department of Mechanical Engineering**  
**IIT Madras**  
**Chennai - 600 036**

## SCHEDULE

### Important Conditions of the tender

1. The due date for the submission of the tender is **14.11.2019, 4:00pm**.  
The offers / bids should be submitted in two bids systems (i.e.) Technical bid and financial bid. The Technical bid should consist of all technical details / specifications only. The Financial bid should indicate item-wise price for each item and it should contain all Commercial Terms and Conditions including Taxes, transportation, packing & forwarding, installation, guarantee, payment terms, pricing terms etc. The Technical bid and financial bid should be put in separate covers and sealed. Both the sealed covers should be put in a bigger cover. The Limited Tender for supply of "**Laser Engraving Machine**" should be written on the left side of the Outer bigger cover and sealed.
2. **Indian Agent:** If an Indian agent is involved, the following documents must be enclosed:  
Foreign principal's proforma invoice indicating the commission payable to the Indian Agent and nature of after-sales service to be rendered by the Indian Agent.
  - ✓ Copy of the agency agreement with the foreign principal and the precise relationship between them and their mutual interest in the business.
3. The offer/bids should be sent only for a machine that is available in the market and supplied to a number of customers. A list of customers in India and abroad with details must accompany the quotations. Quotations for a prototype machine will not be accepted.
4. Original catalogue (not any photocopy) of the quoted model duly signed by the principals must accompany the quotation in the Technical bid. No prices should ever be included in the Technical bid.
5. Compliance or Confirmation report with reference to the specifications and other terms & conditions should also be obtained from the principal.
6. **Validity:** Validity of Quotation not less than 60 days from the due date of tender.
7. **Delivery Schedule:** - The tenderer should indicate clearly the time required for delivery of the item. In case there is any deviation in the delivery schedule, liquidated damages clause will be enforced or penalty for the delayed supply period will be levied.
8. **Risk Purchase Clause:** - In the event of failure of supply of the item/equipment within the stipulated delivery schedule, the purchaser has all the right to purchase the item/equipment from other sources on the total risk of the supplier under risk purchase clause.

9. **Payment:** -

- I. No Advance payment will be made for Indigenous purchase. However 90% Payment against Delivery and 10% after installation, commissioning and training. In case of import supplies the payment will be made only through 100% Letter of Credit i.e. (90% payment will be released against shipping documents and 10% after successful installation wherever the installation is being done).
- II. **Advance Payment:** - No advance payment is generally admissible. In case of specific percentage of advance payment is required, the Foreign Vendor has to submit a Bank Guarantee equal to the amount of advance payment and it should be routed through the Beneficiary Bank to the end user Bank. Otherwise, the Indian Agent of the foreign vendor has to submit a Bank Guarantee through a Nationalized Bank of India.

10. **On-site Installation:** - The equipment or machinery has to be installed or commissioned by the successful bidder within 30 to 45 days from the date of receipt of the item at site of IIT Madras.

11. **Late offer:** - The offers received after the due date and time will not be considered. The Institute shall not be responsible for the late receipt of Tender on account of Postal, Courier or any other delay.

12. **Acceptance and Rejection:** - I.I.T. Madras has the right to accept the whole or any part of the Tender or portion of the quantity offered or reject it in full without assigning any reason.

13. **Do not quote the optional items or additional items unless otherwise mentioned in the Tender documents / Specifications.**

14. **Disputes and Jurisdiction:** -

- a. **Settlement of Disputes:** Any dispute, controversy or claim arising out of or in connection with this PO including any question regarding its existence, validity, breach or termination, shall in the first instance be attempted to be resolved amicably by both the Parties. If attempts for such amicable resolution fails or no decision is reached within 30 days whichever is earlier, then such disputes shall be settled by arbitration in accordance with the Arbitration and Conciliation Act, 1996. Unless the Parties agree on a sole arbitrator, within 30 days from the receipt of a written request by one Party from the other Party to so agree, the arbitral panel shall comprise of three arbitrators. In that event, the supplier will nominate one arbitrator and the Project Coordinator of IITM shall nominate one arbitrator. The Dean IC&SR will nominate the Presiding Arbitrator of the arbitral tribunal. The arbitration proceedings shall be carried out in English language. The cost of arbitration and fees of the arbitrator(s) shall be shared equally by the Parties. The seat of arbitration shall be at IC&SR IIT Madras, Chennai.

- b. **The Applicable Law:** This Purchase Order shall be construed, interpreted and governed by the Laws of India, Court at Chennai shall have exclusive jurisdiction subject to the arbitration clause.
- c. Any legal disputes arising out of any breach of contract pertaining to this tender shall be settled in the court of competent jurisdiction located within the city of Chennai in Tamil Nadu.

15. All Amendments, time extension, clarifications etc., will be uploaded on the website only and will not be published in newspapers. Bidders should regularly visit the above website to keep themselves updated. No extension in the bid due date/ time shall be considered on account of delay in receipt of any document by mail.

**Acknowledgement:** - It is hereby acknowledged that the tenderer has gone through all the conditions mentioned above and agrees to abide by them.

**SIGNATURE OF TENDERER  
ALONG WITH SEAL OF THE COMPANY WITH DATE**

**TECHNICAL SPECIFICATIONS****Laser Engraver Machine**

Laser Type and Power Requirements	10.6 $\mu\text{m}$ CO <sub>2</sub> Laser with 60 W power RF sealed tube of reputed brand (metal tube) having a minimum life of > 20,000 hrs
Optics	Should be capable to interchange lenses effortlessly
Lens Specifications	<ul style="list-style-type: none"> <li>• Lens type – 2.0 inch high power density focussing optics</li> <li>• Laser spot size – 30 <math>\mu\text{m}</math> or lower</li> <li>• Depth of focus – 750 <math>\mu\text{m}</math> or higher</li> <li>• Auto-focusing and auto-alignment</li> <li>• Other focal length lenses and the separate price details can be quoted as optional accessories.</li> </ul>
Laser Features	<ul style="list-style-type: none"> <li>• Air-cooled Laser</li> <li>• Controllable speed and power levels</li> <li>• Fan control for noise reduction</li> </ul>
Auto-detection of accessories (Cutting table, other)	Should be able to detect accessories such as cutting table (and any other fixtures) and AUTOMATICALLY ADJUST the settings such as laser focus (and other relevant system settings) due to height change of cutting bed
Optics Protection	Air assisted cooling systems
Safety Systems	<ul style="list-style-type: none"> <li>• An audible fire detection alarm.</li> <li>• Over temperature sensor with audible alarm.</li> </ul>
Material Processing Area	Minimum 2 feet by 1 feet (24"x12")
The maximum height of the part which can be used with the system	Should be above 0.5 feet
Overall Size of the system	Should be below 4 feet by 4 feet 4 feet
Weight of the system	Below 120 kg
Material Lifting Capacity	Motor assisted lifting capability of above 15 kg
Access Door	Top access door with multilayer laminated safety glass window (non-acrylic based). Should be heat strengthened and annealed
Control Panel on Laser System	Keypad assisted control
Compatible Operating System	Windows 7 or higher
Laser to PC connection	USB 2.0 or higher
Software Interface	<ul style="list-style-type: none"> <li>• View, edit or run the process using a GUI</li> <li>• Should be able to use / read AutoCAD / JPEG / Corel Draw / Adobe files as input.</li> <li>• Should have print preview features</li> <li>• Automatic calculation of required laser power and speed settings based on material and job operation from the material database.</li> </ul>
Cabinet Style	Floor Standing
Exhaust Requirements	<ul style="list-style-type: none"> <li>• Provision to remove heat, toxic / combustible gases and / or smoke</li> <li>• A blower with 250 cfm or higher</li> </ul>
User Protection Systems	A good quality goggles to protect the operators naked eye from the laser
Power Requirements	230V/50Hz (As per Indian Power standard)
Warranty	Minimum one year
Delivery and installation	At Turbomachines Laboratory, IIT Madras, Chennai- 36

## **TERMS AND CONDITIONS**

1. Warranty service must be provided onsite at IIT, Madras for duration of warranty period.
2. Vendors should provide continuous technical support and maintenance of equipment during warranty period.
3. Vendors must have sufficient experience in supplying equipment to reputed organisations for research purpose. Experience of the end users will also be used as a criterion for the selection of bids that meet technical requirements.
4. List of reputed end users (at least 6) to whom supplies made should be furnished.
5. Vendors must provide detailed documentation for the equipment.
6. Vendors must provide training to our technical staff for using the equipment, free of cost.