

MINUTES OF THE PRE-BID MEETING FOR “OUTSOURCING OF PHARMACY SERVICES AT INSTITUTE HOSPITAL AT IIT MADRAS” HELD ON 05.12.2022 (Monday) AT 3.00 P.M. THROUGH GOOGLE MEET

Tender No. IITM/SPS/Pharmacy/015/2022-23/SPL

Tender was floated on 01.12.2022 for “OUTSOURCING OF PHARMACY SERVICES INSTITUTE HOSPITAL AT IIT MADRAS”. The pre-bid meeting was held on 05.12.2022 (Monday) at 3.00 pm via Google Meet.

The Assistant Registrar (S&P) welcomed the Committee members and the representatives from the following four firms who have participated in the pre-bid meeting, namely:

1. Mr. Sandeep Singh, M/s. Keps Pharma
2. Mr. Anupam Seth & Mr.Pulkit Wadhwa , M/s. Tata 1mg
3. Mr.Muralikrishna , Mr.Petermoses & Mr. Jayahar G G, M/s. Apollo Pharmacies Limited, Chennai
4. Mr.Kalayarman S, M/s.Kauvery Hospital, Chennai
5. M/s. KGS Medicals

The queries raised /clarifications sought by the firms and the response of the Tender Committee is summarized below:

Sl. No.	Name of the firm	Queries	Tender Committee Response
1.	M/s. Tata 1mg	(a) Statistics for the Community count of Employees and Dependents	Employees and their Dependents – 4000 Students and Dependents – 9000 Retired staff and Dependents – 1000 Project staff – 2200.
		(b) Details about per day count for Out Patients & In Patients	It may vary depending on the seasons and semester holidays. Out Patient 150 to 200 per day. In Patient 2-12 patients.
		(c) Whether medicines offered for branded drugs or Generic drugs?	Prescription will be issued by institute Doctor’s in brand name. Pharmacy will be given a list of three to four standard brands commonly dispensed in each molecule which should be stocked.
		(d) Monthly revenue details in Pharmacy	Through IIT Prescription: Rs. 20 to 22 lakhs. Cash Rs. 5000 to 20000.
		(e) License fee and the total cost	As per Sl. No. 3 in scope of work in Annexure-A.
2.	M/s Kauvery Hospital, Chennai	License fees, rent, electric charges and water charges.	As per Sl. No. 3 in scope of work in Annexure-A.
3.	M/s. Apollo Pharmacy	(a) Whether medicines will be prescribed in generic name	Prescription will be issued by IITM Doctor’s in brand name.
		(b) If the prescription is written in brand name, can generic medicines be dispensed?	If a particular brand is not available a suitable alternate brand can be dispensed with the permission of the prescribing IITM doctors/CMO.
		(c) If generic and brand medications are prescribed (mixed), please confirm the approximate ratio of generic & brand mix and in such case, will it be dual discounts. (separate discount for brand and generic)	Generic medicines may be stocked and dispensed if suitable alternate drug is not available and if the patient is willing (on cash prescription or outside prescriptions).

During the Pre-Bid meeting, the Committee members discussed the above queries raised by prospective bidders and clarified for Sl. No. 1(e) & Sl. No. 2. The Committee recommends to publish the pre bid minutes in the CPP Portal for the remaining queries of Sl. No. 1(a to d) and Sl. No. 3 raised by the bidders.

**Sd/-
Chairman**