



INDIAN INSTITUTE OF TECHNOLOGY MADRAS

Chennai 600 036

Telephone : [044] 2257 9798/9760 FAX : [044] 22570545/8366

E-mail: arpp@iitm.ac.in



V. Sathyanarayanan
Senior Manager (Project Purchase)

Ref: MET/MURG/034/2017
Date: 14.11.2017

Open Tender No: MET/MURG/034/2017

Due Date: 04.12.2017, at 2.00 pm

Pre-Bid meeting: Not required

Technical Bid opening meeting on 06.12.2017 at 3.30 p.m in MSB 117, Department of Metallurgical and Materials Engineering. Vendors please confirm the final venue, date and time with the undersigned a week before.

Dear Sir/Madam,

On behalf of the Indian Institute of Technology Madras, offers are invited for the supply of

“Carbon-Sulphur analyser for metals and alloys”

conforming to the specifications given in Annexure.

A Vendor who can supply and integrate the above three equipment alone need to respond to the tender please.

Instructions to the Bidder

- (i) **Preparation of Bids:** - The tenders should be submitted under two-bid system (i.e.) Technical bid and Financial bid.
- (ii) **Delivery of the tender:** - The tender shall be sent to the below-mentioned addresses either by post or by courier so as to reach our office before the due date and time specified in our Schedule. The offer/bid can also be dropped in the tender box on or before the due date and time specified in the schedule. The tender box is kept in the office of the

**Senior Manager,
Project Purchase
IC & SR Building 2nd floor,
I.I.T. Madras,
Chennai – 600 036.**

(iii) **Pre-Bid meeting: - Not required.**

(iv) **Opening of the tender:** - The offer/Bids will be opened by a committee duly constituted for this purpose. The technical bids will be opened first and it will be examined by a technical committee which will decide the suitability of the bid as per our specifications and requirements. The bidders will be invited for opening of Technical bids. In respect of opening of financial bid, those bidders who are technically qualified only will be called for.

(v) **Prices:** - The price should be quoted in nett per unit (after breakup) and must include all packing and delivery charges to various Departments/Centres/Institutions. The offer/bid should be exclusive of taxes and duties, which will be paid by the purchaser as applicable. However the percentage of tax & duties should be clearly indicated.

The price should be quoted without custom duty and excise duty, since I.I.T. Madras is exempt from payment of excise duty, and the custom duty will be paid at concessional rate against duty exemption certificate.

In case of import supply, the price should be quoted on EX-WORKS and CIP basis indicating the mode of shipment.

(vi) **Agency Commission:** - Agency commission, if any, will be paid to the Indian agents in Rupees on receipt of the equipment and after satisfactory installation. Agency Commission will not be paid in foreign currency under any circumstances. The details should be explicitly shown in Tender even in the case of 'Nil' commission. The tenderer should indicate the percentage of agency commission to be paid to the Indian agent. The foreign Principal should indicate about the percentage of payment and it should be included in the originally quoted basic price, if any.

(vii) **Terms of Delivery:** - The item should be supplied to the Departments of Ocean Engineering as per Purchase Order. In case of import supply, the item should be delivered at the cost of the supplier to our Institution. The Installation/Commissioning should be completed as specified in our important conditions.

(viii) **Technical Bid Opening:** The technical bid will be opened on 06-12-2017 at 3.30 p.m at the Metallurgy committee room (MSB117), Department of Metallurgical and Materials Engineering, IIT Madras and the financial bids of those tenders who are technically qualified will be opened at a later date under intimation to them.

(ix) IIT Madras reserves the full right to accept / reject any tender at stage without assigning any reason.

Yours sincerely,



V. Sathyanarayanan
Senior Manager (Project Purchase)
IC&SR Building, I.I.T. Madras,
Chennai – 600 036

वी. सत्यनारायणन
V. SATHYANARAYANAN
वरिष्ठ प्रबंधक (परियोजना क्रय)
SENIOR MANAGER (PROJECT PURCHASE)
आईआईटी मद्रास/I.I.T. MADRAS-600036

SCHEDULE

Important Conditions of the tender

1. The due date for the submission of the tender is **04-12-2017, 2.00 pm.**

The offers / bids should be submitted in two bids systems (i.e.) Technical bid and Financial bid. The Technical bid should consist of all technical details / specifications only. The Financial bid should indicate item-wise price for each item and it should contain all Commercial Terms and Conditions including Taxes, transportation, packing & forwarding, installation, guarantee, payment terms, pricing terms etc. The Technical bid and Financial bid should be put in separate covers and sealed. Both the sealed covers should be put in a bigger cover. The Open Tender for supply of **“Carbon-Sulphur Analyser for Metals and Alloys”** should be written on the left side of the Outer bigger cover and sealed.

2. **EMD: - EMD should be at 2% (two percent) of the tender value quoted by the bidder.** The EMD should be included in the Financial bid which will not be opened for Technical evaluation. Enclosing the EMD in the Technical bid will automatically disqualify the tenderer. EMD should be in the form of DD/fixed Deposit Receipt/Banker's cheque/Bank Guarantee in favour of “The Registrar, Indian Institute of Technology Madras” and payable at Chennai. The tender without EMD would be considered as UNRESPONSIVE and REJECTED. Photo/FAX copies of the Demand Draft/Banker's pay orders will not be accepted. No interest will be paid for the EMD and the EMD (Bid Security) will be refunded to the successful bidder on receipt of Performance Security.
3. **Performance Security:-** The successful bidder should submit Performance Security for an amount of 5% of the value of the contract/supply. The Performance Security may be furnished in the form of an Account Payee DD, FD Receipt from the commercial bank, Bank Guarantee from any nationalized bank of India will be an acceptable.

Only after submission of Performance Security, Payment will be released / L.C will be opened.

Performance Security in the form of Bank Guarantee:- In case the successful bidder wishes to submit Performance Security in the form of Bank Guarantee, the Bank Guarantee should be routed through the Beneficiary Bank to the end user bank. Otherwise, the Indian Agent of the foreign vendor has to submit a Bank Guarantee from a Nationalized Bank of India.

The Bank Guarantee should remain valid for a period of sixty days beyond the date of completion of all contractual obligations of the supplier including the warranty obligations.

4. If an Indian agent is involved, the following documents must be enclosed:
Foreign principal's proforma invoice indicating the commission payable to the Indian Agent and nature of after-sales service to be rendered by the Indian Agent.
 - ✓ Copy of the agency agreement with the foreign principal and the precise relationship between them and their mutual interest in the business.
 - ✓ The enlistment of the Indian agent with Director General of Supplies & Disposals under the Compulsory Registration Scheme of Ministry of Finance.
5. The offer/bids should be sent only for a machine that is available in the market and supplied to a number of customers. A list of customers in India and abroad with details must accompany the quotations. Quotations for a prototype machine will not be accepted.
6. Original catalogue (not any photocopy) of the quoted model duly signed by the principals must accompany the quotation in the Technical bid. No prices should ever be included in the Technical bid.
7. Documentary proof for the claimed position and repetition accuracies must be obtained from the principals and submitted along with the relevant pages of the standards.
8. Compliance or Confirmation report with reference to the specifications and other terms & conditions should also be obtained from the principal.
9. **Validity:** Validity of Quotation not less than 90 days from the due date of tender.
10. **Delivery Schedule:-** The tenderer should indicate clearly the time required for delivery of the item. In case there is any deviation in the delivery schedule, liquidated damages clause will be enforced or penalty for the delayed supply period will be levied.
11. **Risk Purchase Clause:-** In the event of failure of supply of the item/equipment within the stipulated delivery schedule, the purchaser has all the right to purchase the item/equipment from other sources on the total risk of the supplier under risk purchase clause.
12. **Payment:-** No Advance payment will be made for Indigenous purchase. However 90% Payment against Delivery and 10% after installation are agreed to wherever the installation is involved. In case of import supplies the payment will be made only through 100% Letter of Credit i.e. (90% payment will be released against shipping documents and 10% after successful installation wherever the installation is being done).
13. **Advance Payment:-** No advance payment is generally admissible. In case of specific percentage of advance payment is required, the Foreign Vendor has to submit a Bank Guarantee equal to the amount of advance payment and it should be routed through the

Beneficiary Bank to the end user Bank. Otherwise, the Indian Agent of the foreign vendor has to submit a Bank Guarantee through a Nationalized Bank of India.

14. **On-site Installation:** - The equipment or machinery has to be installed or commissioned by the successful bidder within 15 to 20 days from the date of receipt of the item at site of IIT Madras.
15. **Warranty/Guarantee:** - The offer should clearly specify the warranty or guarantee period for the machinery/equipment. Any extended warranty offered for the same has to be mentioned separately. (for more details please refer our Technical Specifications).
16. **Late offer:** - The offers received after the due date and time will not be considered. The Institute shall not be responsible for the late receipt of Tender on account of Postal, Courier or any other delay.
17. **Acceptance and Rejection:** - I.I.T. Madras has the right to accept the whole or any part of the Tender or portion of the quantity offered or reject it in full without assigning any reason.
18. **Do not quote the optional items or additional items unless otherwise mentioned in the Tender documents / Specifications.**
19. **Disputes and Jurisdiction:** -
 - a. **Settlement of Disputes:** Any dispute, controversy or claim arising out of or in connection with this PO including any question regarding its existence, validity, breach or termination, shall in the first instance be attempted to be resolved amicably by both the Parties. If attempts for such amicable resolution fails or no decision is reached within 30 days whichever is earlier, then such disputes shall be settled by arbitration in accordance with the Arbitration and Conciliation Act, 1996. Unless the Parties agree on a sole arbitrator, within 30 days from the receipt of a written request by one Party from the other Party to so agree, the arbitral panel shall comprise of three arbitrators. In that event, the supplier will nominate one arbitrator and the Project Coordinator of IITM shall nominate on arbitrator. The Dean IC&SR will nominate the Presiding Arbitrator of the arbitral tribunal. The arbitration proceeding shall be carried out in English language. The cost of arbitration and fees of the arbitrator(s) shall be shared equally by the Parties. The seat of arbitration shall be at IC&SR IIT Madras, Chennai.
 - b. **The Applicable Law:** This Purchase Order shall be construed, Interpreted and governed by the Laws of India, Court at Chennai shall have exclusive jurisdiction subject to the arbitration clause.
20. All Amendments, time extension, clarifications etc., will be uploaded on the website only and will not be published in newspapers. Bidders should regularly visit the above website to

keep themselves updated. No extension in the bid due date/ time shall be considered on account of delay in receipt of any document by mail.

Acknowledgement:- It is hereby acknowledged that the tenderer has gone through all the conditions mentioned above and agrees to abide by them.

**SIGNATURE OF TENDERER
ALONG WITH SEAL OF THE
COMPANY WITH DATE**

Required specifications

(all the conditions should be met)

- 1. Carbon and Sulphur measurements should comply fully with ASTM E1019-11.**
- 2. Equipment should be capable of carrying out simultaneous readings of Carbon and Sulphur**
- 3. Materials to be analysed**
 1. Inorganic samples; mainly steels, cast irons, Al- alloys, Ti- alloys, Co-alloys and Ni- alloys and ferro-alloys.
- 4. Measurement of carbon**
 - 4.1. Measurement range - 2 ppm to 6 wt. %
 - 4.2. Resolution - 0.1 ppm
 - 4.3. Repeatability and Reproducibility - within 1 % of measured carbon concentration
 - 4.4. Measurement methods
 - 4.4.1. Total combustion of samples using a high frequency induction or suitable furnace
 - 4.4.2. Measurement by thermal conductivity or infrared absorption test methods
 - 4.4.3. Maximum furnace temperature - should reach above the complete combustion temperatures of materials given in section 3.
 - 4.5. Sample dimensions
 - 4.5.1. Weight - min. 0.5 gm
 - 4.5.2. Size - samples according to ASTM E1019-11 standard.
 - 4.6. Analysis time - 45 to 50 s
 - 4.7. Carrier gas - high purity oxygen or nitrogen
 - 4.7.1. Carrier gas purifier is mandatory
 - 4.8. Calibration reference standards and materials to be provided for,
 - 4.8.1. Range - I - 2 ppm to 0.10 wt. %
 - 4.8.2. Range -II - 0.10 to 1.25 wt. %
 - 4.8.3. Range - III-1.25 to 4.5 wt. %
- 5. Measurement of sulphur**
 - 5.1. Measurement range - 2 ppm to 0.5 wt. %
 - 5.2. Resolution - 0.1 ppm
 - 5.3. Repeatability and Reproducibility - within 1 % of measured sulphur concentration

5.4. Measurement methods

5.4.1. Total combustion of samples using an high frequency induction or suitable furnace

5.4.2. Measurement by thermal conductivity or infrared absorption test methods

5.4.3. Maximum furnace temperature - should reach above the complete combustion temperatures of materials given in section 3.

5.5. Sample dimensions

5.5.1. Weight - min. 0.5 gm

5.5.2. Size - samples according to ASTM E1019-11 standard.

5.6. Analysis time - 45 to 50 s

5.7. Carrier gas - high purity oxygen or nitrogen

5.7.1. Carrier gas purifier is mandatory

5.8. Calibration reference standards and materials to be provided for,

5.8.1. Range - I - 2 ppm to 0.01 wt. %

5.8.2. Range -II - 0.01 to 0.1 wt. %

5.8.3. Range - III-0.1 to 0.5 wt. %

6. Measurement control and interface

6.1. Automatic mechanism for contamination control and splattering of the furnace tubes/crucibles.

6.2. Automatic brush-free cleaning mechanism of the system with integrated dust filters.

6.3. Clear accessibility and visibility of combustion zone during measurement.

6.4. Active gas flow control, pressure monitoring, automatic fault and leak indication.

6.5. Gas leak detector.

6.6. Graphical on-line display of all signals - vacuum, pressure, temperature, time, carrier gas flow rate and elemental concentration.

6.6.1. State-of-the-art PC (including a printer) with touch screen monitor and external interfaces to control/visualise furnaces and measurements with an interface to analytical balance.

6.7. Automatic base line compensation, zero adjustment and level control.

6.8. Facility to nullify halogen contamination traps.

6.9. Facility to remove the moisture contamination in the measurement chamber.

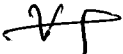
6.10. No restriction on analysis software - software could easily be installed on several computers to upload the measurement data without physical instrument connection.

6.11. Self-diagnostic facility to identify possible errors, leakages, contaminations etc.

7. Compulsory accessories/requirements

7.1. Gas calibration unit

- 7.2. Calibration standards as per ASTM E1019-11 standard
- 7.3. Consumables for 5000 analyses
- 7.4. Necessary water cooling system
- 7.5. Analytical balance - weighing range for samples meeting ASTM E1019-11 standard, including external calibration weights, data interface with measurement PC and necessary connections.
- 7.6. Necessary software
- 7.7. In-house training for troubleshooting and maintenance.
- 7.8. A minimum of 3 years of warranty is required.
- 7.9. On-site demonstration after installation must be provided with requirements for smooth and uninterrupted measurements over the warranty period.
- 8. Necessary supply/details to be provided**
- 8.1. Total footprint of the system (LxBxH)
- 8.2. Maximum power and power consumption by other accessories
- 8.3. Total weight of the system
- 8.4. Personnel safety accessories (goggles, masks etc.)
- 8.4.1. Special design/provision should be made to prevent accidents while in operation.
- 8.4.2. "Emergency Stop" button(s) should be provided at convenient and easily accessible location.
- 8.4.3. Safety manuals and charts should be provided.
- 8.4.4. Supplier should provide safety training at the time of installation.
- 8.5. Flow diagrams and electrical line diagrams
- 8.6. Consumable and spare parts list and reference cards
- 8.7. Operational safety and health hazardous information
- 8.8. Installation and commissioning support
- 8.9. Maintenance instructions and
- 8.10. Operators manuals (user, advanced user and expert levels manuals)
- 8.11. A detailed compliance statement to above mentioned specifications should be provided along with technical and financial quotes.


वी. सत्यनारायणन
V. SATHYANARAYANAN
वरिष्ठ प्रबंधक (परियोजना क्रय)
SENIOR MANAGER (PROJECT PURCHASE)
आईआईटी मद्रास/I.I.T. MADRAS-600036