

INDIAN INSTITUTE OF TECHNOLOGY MADRAS Chennai 600 036

Telephone: [044] 2257 9763 E-mail: tender@imail.iitm.ac.in



Date: 01.08.2022

The Manager (Project Purchase)

Open Tender Reference No: AE/MANI/31/2022/MUTLIROTOR

Dear Sir/Madam,

On behalf of the Indian Institute of Technology Madras, Tenders are invited in two bid system from Class-I local suppliers and Class II local suppliers, for the supply of: "Medium Scale Multi-Rotor UAV" Conforming to the specifications given in Annexure -A.

Tender Documents may be downloaded from Central Public Procurement Portal https://etenders.gov.in/eprocure/app. Aspiring Bidders who have not enrolled / registered in e-procurement should enroll / register before participating through the website https://etenders.gov.in/eprocure/app. The portal enrolment is free of cost. Bidders are advised to go through instructions provided at "Help for contractors". [Special Instructions to the Contractors/Bidders for the e-submission of the bids online through this eProcurement Portal"]

Bidders can access tender documents on the website (For searching in the NIC site, kindly go to Tender Search option and type 'IIT'. Thereafter, click on "GO" button to view all IIT Madras tenders). Select the appropriate tender and fill them with all relevant information and submit the completed tender document online on the website https://etenders.gov.in/eprocure/app as per the schedule attached.

| | Pre-bid Meeting | : | NA |
|-----------|-----------------|---|---|
| <u>1)</u> | Details | | |
| 2) | ICCD V | | TO THE TAX A STATE OF THE TAX A |
| <u>2)</u> | ICSR Vendor | : | <u>Vendor registration code</u> . Vendor registration with IC&SR (IITM) is mandatory for |
| | Registration | | bidders to participate in tenders. |
| | | | ** For Vendor Registration & Guidelines, Please follow the website: https://icandsr.iitm.ac.in/vendorportal; Helpdesk: vendorhelpdesk@icsrpis.iitm.ac.in |

<u>No manual bids will be accepted.</u> All tender documents including Technical and Financial bids should be submitted in the E-procurement portal.

| Last date for receipt of tender | : | 22.08.2022 @ 3:00 PM |
|----------------------------------|---|----------------------|
| Date & time of opening of tender | : | 23.08.2022 @ 3:00 PM |

3. Instructions to the Bidder:

| A) Searching for tender documents | | : | • There are various search options built in the CPP Portal, to facilitate bidders to search active tenders by several parameters. These parameters could include Tender ID, organization name, location, date, value, etc. There is also an option of advanced search for tenders, wherein the bidders may combine a number of search parameters such as organization name, form of contract, location, date, other keywords etc. to search for a tender published on the CPP Portal. |
|-----------------------------------|--------------------------------|---|---|
| | | | Once the bidders have selected the tenders they are interested in, they may download the required documents / tender schedules. These tenders can be moved to the respective "My Tender" folder. This would enable the CPP Portal to intimate the bidders through SMS / email in case there is any corrigendum issued to the tender document. |
| | | | • The bidder should make a note of the unique Tender ID assigned to each tender, in case they want to obtain any clarification / help from the Helpdesk. |
| <u>B)</u> | Assistance to bidders | : | Any queries relating to the tender document and the terms and conditions contained therein should be addressed to the Tender Inviting Authority for a tender or the relevant contact person indicated in the tender. Any queries relating to the process of online bid submission or queries relating to CPP Portal in general may be directed to the 24x7 CPP Portal Helpdesk. The contact number for the helpdesk is [0120-4200462, 0120-4001002, 0120-4001005] |
| <u>C)</u> | Enrollment to Bidders Process | : | Bidders are required to enroll on the e-Procurement module of the Central Public Procurement Portal URL:https://etenders.gov.in/eprocure/app by clicking on "Online Bidder Enrollment". Enrollment on the CPP Portal is free of charge. As part of the enrolment process, the bidders will be required to choose a unique username and assign a password for their accounts. Bidders are advised to register their valid email address and mobile numbers as part of the registration process. These would be used for any communication from the CPP Portal. Upon enrolment, the bidders will be required to register their valid Digital Signature Certificate (Class II or Class III Certificates with signing key usage) issued by any Certifying Authority recognized by CCA India (e.g. Sify / TCS / nCode / eMudhra etc.) Only one valid DSC should be registered by a bidder. Please note that the bidders are responsible to ensure that they do not lend their DSCs to others which may lead to misuse. Bidder then may log in to the site through the secured log-in by entering their user ID / password and the password of the DSC / eToken. Possession of a Valid Class II/III Digital Signature Certificate |

| | | | (DSC) in the form of smart card/e-token in the company's name is a prerequisite for registration and participating in the bid submission activities through https://etenders.gov.in/eprocure/app Digital Signature Certificates can be obtained from the authorized certifying agencies, details of which are available in the web site https://etenders.gov.in/eprocure/app under the "Information about DSC". |
|-----------|---------------------|---|--|
| <u>D)</u> | Preparation of bids | : | Bidder should take into account any corrigendum published on the tender document before submitting their bids. |
| | | | Please go through the tender advertisement and the tender document carefully to understand the documents required to be submitted as part of the bid. Please note the number of covers in which the bid documents have to be submitted, the number of documents including the names and content of each of the document that need to be submitted. Any deviations from these may lead to rejection of the bid. |
| | | | Bidder, in advance, should prepare the bid documents to be submitted as indicated in the tender document / schedule and generally shall be in PDF / XLS formats as the case may be. Bid documents may be scanned with 100 dpi with black and white option. To avoid the time and effort required in uploading the same set of standard documents which are required to be submitted as a part of every bid, a provision of uploading such standard documents (e.g. PAN card copy, GSTIN Details, annual reports, auditor certificates etc.) has been provided to the bidders. Bidders can use "My Documents" area available to them to upload such documents. These documents may be directly submitted from the "My Documents" area while submitting a bid, and need not be uploaded again and again. This will lead to a reduction in the time required for bid submission process. |
| <u>E)</u> | Submission of bids | : | • Bidder should log into the site well in advance for bid submission so that he/she can upload the bid in time i.e. on or before the bid submission date and time. Bidder will be responsible for any delay due to other issues. |
| | | | • The bidder has to digitally sign and upload the required bid documents one by one as indicated in the tender document. |
| | | | Bidder has to select the bid security declaration. Otherwise, the tender will be summarily rejected. |
| | | | • A standard BOQ format has been provided with the tender document to be filled by all the bidders. Bidders are requested to note that they should necessarily submit their financial bids in the format provided and no other format is acceptable. Bidders are required to download the BOQ file, open it and complete the detail with their respective financial quotes and other details (such as name of the bidder). If the BOQ file is found to be modified by the bidder, the bid will be rejected. |
| | | | • The server time (which is displayed on the bidders' dashboard) will be considered as the standard time for referencing the deadlines for submission of the bids by the bidders, opening of bids etc. The |

| | | bidders should follow this time during bid submission. |
|-----------|-----------------------------|---|
| | | • The Tender Inviting Authority (TIA) will not be held responsible for any sort of delay or the difficulties faced during the submission of bids online by the bidders due to local issues. |
| | | • The uploaded tender documents become readable only after the tender opening by the authorized bid openers. |
| | | • Upon the successful and timely submission of bids, the portal will give a successful bid submission message & a bid summary will be displayed with the bid no. and the date & time of submission of the bid with all other relevant details. |
| | | Kindly add scanned PDF of all relevant documents in a single PDF file of compliance sheet. |
| | | More information useful for submitting online bids on the CPP Portal may be obtained at: https://etenders.gov.in/eprocure/app. All tender documents including pre-qualification bid, Technical Bid &Financial Bid should be submitted separately in online CPP portal as per the specified format only. Right is reserved to ignore any tender which fails to comply with the above instructions. No manual bid submission will be entertained. |
| <u>F)</u> | Marking on Technical Bid | • The bidder eligibility criteria, technical specification and supply of item for this tender is given in Annexure A. |
| | | The Bidders shall go through the specification and submit the technical bid. |
| | | • The Technical bid should be submitted in the proforma as per Annexure-B in pdf format only through online (e-tender). No manual submission of bid will be entertained. |
| | | • The technical bid should have a page-wise heading as "Technical Bid" and page no. in all pages with seal and signature of authorized signatory. The total no. of pages should be mentioned at the last page of the documents. |
| | | • The technical bid should consist of bidder eligibility criteria details and all technical details along with catalogue/ pamphlet which will give a detailed description of product with technical data sheet so that technical compliance can be verified. |
| <u>G)</u> | Marking on Price Bid | Financial bid (BoQ) should be submitted in the prescribed proforma format as per Annexure-C in xls format through e-tender only. No manual or other form of submission of Financial Bid will not be entertained |

4) **Preparation of Tender**: The bidders should submit the bids in two bid system as detailed below.

Bid I _Technical Bid

The technical bid should consist of bidder eligibility criteria and technical specification compliance sheet as per Annexure-B.

Bid II _Price Bid

The price bid should be submitted in excel format (BoQ) as per the proforma (Annexure C) uploaded in the e-Tender web site. The Quoted price should be for supply and installation of the item and inclusive of all cost and statutory levies at IIT Madras.

5) Price:

- a) The price should be quoted only in INR net per unit (after breakup) and must include all packing, transit insurance and delivery charges to the Department of Aerospace Engineering.
- b) The rate quoted shall be all inclusive of all taxes and no extra payment will be made other than statutory revisions as per the terms and conditions stipulated in this contract document.
- c) The percentage of tax & duties should be clearly indicated separately. IIT Madras is eligible for custom duty (5.5%). Relevant certificates will be issued wherever necessary.
- d) The offer/bids should be submitted through online only in two bid system i.e. Technical Bid and Financial Bid separately.

6) Tenderer shall submit along with this tender:

- (i) Proof of having ISO or other equivalent certification given by appropriate authorities.
- (ii) Name and full address of the Banker and their swift code and PAN No. and GSTIN number.
- (iii) GST registration proof showing registration number, area of registration etc.
- (iv) All of your future correspondences including Invoices should bear the GST No. and Area Code.

7) Terms of Delivery:

Supplier will be fully responsible for the safe carriage, Installation/Commissioning of goods up to the Department of Aerospace Engineering, IIT Madras or named place as per PO, Insurance coverage will be in the scope of the supplier.

The tenderer should indicate clearly the time required for delivery of the item (subject to the approval of the Executive Committee-IIT-Madras). In case there is any deviation in the delivery schedule, liquidated damages clause will be enforced or penalty for the delayed supply period will be levied.

In the event of delay or non-supply of materials/execution of Contract beyond the date of delivery/completion of job. The penalty will be levied @1% per week of delay subject to a max of 10% of the value of purchase order and if the delay is more than accepted time frame by IIT M, the PO would be partially or fully cancelled and liquidated damages will be enforced accordingly.

8) Period for which the offer will remain open:

The Tender shall remain open for acceptance/validity till: 120 days from the date of opening of the tender. However, the day up to which the offer is to remain open being declared closed holiday for the Indian Institute of Technology Madras, the offer shall remain open for acceptance till the next working day.

9) **EMD**:

The EMD of **Rs. 3,00, 000** to be transferred to the account details mentioned in Annexure D and proof should be enclosed in the Technical Bid. Any offer not accompanied with the EMD shall be rejected summarily as non-responsive.

The EMD of the unsuccessful bidders shall be returned within 30 days of the end of the bid validity period. The same shall be forfeited, if the tenderers withdraw their offer after the opening during the bid validity period. The Institute shall not be liable for payment of any interest on EMD.

EMD is exempted for Micro and Small Enterprises (MSE) as defined in MSE Procurement Policy issued by Department of Micro, Small and Medium Enterprises (MSME) and Startups as recognized by Department of Industrial Policy & Promotion (DIPP). (MSE/MSME/DIPP PROOF should be enclosed in the cover containing technical bid).

| 10) | Performance Security: - |
|-----|--|
| 10) | |
| | The successful bidder should submit Performance Security for an amount of 3% of the value of the contract/supply. The Performance Security may be furnished in the form of an Account Payee DD, FD Receipt in the name of "The Registrar, IIT Madras" from any scheduled commercial bank or Bank Guarantee from any scheduled commercial bank in India. The performance security should be furnished within 14 days from the date of the purchase order. |
| | Performance Security in the form of Bank Guarantee: - In case the successful bidder wishes to submit Performance Security in the form of Bank Guarantee, the Bank Guarantee should be routed directly to IIT Madras from the Bank. |
| | The Bank Guarantee should remain valid for a period of sixty days beyond the date of completion of all contractual obligations of the supplier including the warranty obligations. |
| 11) | For the same tender, either the OEM or the authorized dealer/service provider can only quote. But both of them cannot quote separately for the same tender. |
| 12) | The offers/bids should be sent only for a item/Equipments of latest version that is available in the market and supplied to a number of customers. A list of customers in India with details must accompany the quotations. Quotations for a prototype machine will not be accepted |
| 13) | Original catalogue (not any photocopy) of the quoted model duly signed by the principals must accompany the quotation in the Technical bid. |
| 14) | Compliance or Confirmation report with reference to the specifications and other terms & conditions should also be obtained from the principal/OEM. |
| 15) | Risk Purchase Clause |
| | In the event of failure of supply of the item/equipment within the stipulated delivery schedule, the purchaser has all the right to purchase the item/equipment from other sources on the total risk of the supplier under risk purchase clause. |
| 16) | Payment: |
| | (i) No Advance payment will be made. However, 90% Payment against Delivery and 10% after installation are agreed to wherever the installation is involved. |
| | (ii) Advance Payment: No advance payment is generally admissible. In case a specific percentage of advance payment is required, the Vendor has to submit a Bank Guarantee from a scheduled commercial bank in India equivalent to the amount of advance payment. |
| 17) | On-site Installation: |
| | The equipment/item or Machinery has to be installed or commissioned by the successful bidder within the number of days (as prescribed by PI) from the date of receipt of the item at the site of IIT Madras. |
| 18) | Warranty/Guarantee: |
| | The offer should clearly specify the warranty or guarantee period for the machinery/equipment. Any extended warranty offered for the same has to be mentioned separately (For more details please refer our Technical Specifications). |
| | ** Note: PO which involves installation, warranty/guarantee shall be applicable from date of installation. |
| 19) | Acceptance and Rejection: |
| | Failure to comply with any of the instructions stated in this document or offering unsatisfactory explanations for non-compliance will likely to lead to rejection of offers. I.I.T. Madras has the right to accept the whole or any part of the Tender or portion of the quantity offered or reject it in full without assigning any reason. |

20) Debarment from Bidding:

In case of breach of Terms & Conditions, Bidder may be suspended from being eligible for bidding in any contract with the IIT Madras up to 2 Years [as per Rule 151(iii) of GFR] from the date of Tender.

21) Disputes and Jurisdiction:

Settlement of Disputes: Any dispute, controversy or claim arising out of or in connection with this PO including any question regarding its existence, validity, breach or termination, shall in the first instance be attempted to be resolved amicably by both the Parties. If attempts for such amicable resolution fails or no decision is reached within 30 days whichever is earlier, then such disputes shall be settled by arbitration in accordance with the Arbitration and Conciliation Act, 1996. Unless the Parties agree on a sole arbitrator, within 30 days from the receipt of a written request by one Party from the other Party to so agree, the arbitral panel shall comprise of three arbitrators. In that event, the supplier will nominate one arbitrator and the Project Coordinator of IITM shall nominate on arbitrator. The Dean IC&SR will nominate the Presiding Arbitrator of the arbitral tribunal. The arbitration proceeding shall be carried out in English language. The cost of arbitration and fees of the arbitrator(s) shall be shared equally by the Parties. The seat of arbitration shall be at IC&SR IIT Madras, Chennai.

- a. **The Applicable Law:** The Purchase Order shall be construed, interpreted and governed by the Laws of India. Court at Chennai shall have exclusive jurisdiction subject to the arbitration clause.
- b. Any legal disputes arising out of any breach of contact pertaining to this tender shall be settled in the court of competent jurisdiction located within the city of Chennai in Tamil Nadu.
- **Force Majeure:** The Supplier shall not be liable for forfeiture of its performance security, liquidated damages or termination for default, if and to the extent that, it's delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

For purposes of this Clause, "Force Majeure" means an event beyond the control of the Supplier and not involving the Supplier's fault or negligence and not foreseeable. Such events may include, but are not limited to, acts of the Purchaser either in its sovereign or contractual capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.

If a Force Majeure situation arises, the Supplier shall promptly notify the Purchaser in writing of such conditions and the cause thereof. Unless otherwise directed by the Purchaser in writing, the Supplier shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

23) Eligibility Criteria:

- > As per the Government of India Order, only "Class I Local Suppliers" and "Class II Local Suppliers" can participate in this tender.
- Bidder should confirm their acceptance that they comply with the provisions with report to "Guidelines for eligibility of a bidder from a country which shares a land border with India as detailed at Annexure-F. The bidder should submit Certificate for "Bidder from/
 Not from Country sharing Land border with India & Registration of Bidder with Competent Authority" as per Order of DoE F.No.6/18/2019-PPD dated 23.07.2020 as mentioned.
- Preference to "class I Local Suppliers": preference will be given to "class 1 local suppliers" (subject to class -I local supplier's quoted price falling within the margin of purchase preference) as per public procurement (preference to make in India) order 2017 .O.M No P- 45021/2/2017 pp(BE 11) dt 04/06/2020 subject to the conditions that the "class 1 Local Supplier" should agree to supply goods / provide service at L1 rate and furnish a certificate with the technical bid document that the goods/service provided by them consists local content equal to or more than 50%.(certificate from

Chartered Accountant in case value of contract exceeds Rs 10 crore). > 'Class - I local supplier' means a supplier or service provider whose goods, services or works offered for procurement consists of local content equal to or more than 50% as defined under the above said order. Declaration to be provided as per Annexure-II per item/service/work. > 'Class - II local supplier' means a supplier or service provider whose goods, services or works offered for procurement consists of local content equal to 20% but less than 50% as defined under the above said order. Declaration to be provided as per Annexure-II per item/service/work. 'Margin of purchase preference': - The margin of purchase preference shall be 20%. The Definition of the margin of purchase preference is defined in the Govt. of India Order No: P-45021/12/2017-PP (BE-II) Dt.4th June, 2020) Order 2017. As per the Government of India Order - "Margin of Purchase Preference" means the maximum extent to which the price quoted by a "Class-I local supplier" may be above the L1 for the purpose of purchase preference. **Note: Local content percentage to be calculated in accordance with the definition provided at clause 2 of revised public procurement preference to Make in India Policy vide GoI Order no. P-45021/2/2017-PP (B.E.-II) dated 15.06.2017 (subsequently revised vide orders dated 28.05.2018, 29.05.2019and 04.06.2020) MOCI order No. 45021/2/2017-PP (BE II) Dt.16th September 2020 & P-45021/102/2019-BE-II-Part(1) (E-50310) Dt.4th March 2021 **Evaluation of Bids** 25) Bid evaluation will take place in two stages. Stage I Technical Bid evaluation All bidders who have fully complied with bidder eligibility criteria I, II and technical evaluation (Annexure A) will only be considered for opening of price bid. **Stage II: Price Bid Evaluation** The price bid evaluation will be based on price quoted by the bidder. The rate quoted for Medium Scale Multi-Rotor UAV unit will alone be taken up for arrival of Lowest Bid (L1) value. Selection of successful bidder and Award of Order **26**) The order will be directly awarded to the technically qualified bidder as per the condition in para 3A of DIPP, MoCI Order No. 45021/2/2017-PP (BE II) dated 16th September 2020. All information including selection and rejection of technical or financial bids of the prospective bidders **27**) will be communicated through e-Tender portal. In terms of Rule 173(iv) of General Financial Rule 2017, the bidder shall be at liberty to question the bidding conditions, bidding process and/or rejection of bids. The tenderer shall certify that the tender document submitted by him / her are of the same replica of the **28**) tender document as published by IIT Madras and no corrections, additions and alterations made to the same. If any deviation found in the same at any stage and date, the bid / contract will be rejected / terminated and actions will be initiated as per the terms and conditions of the contract. Due to Covid-19 pandemic pre-bid meeting will be conducted through online. Clarification to the queries **29**) and doubts raised by the bidders will be issued as a corrigendum/addendum in the e-tenders portal. Due to Covid-19 pandemic the bidders will not be entertained to participate in opening of Bids. Since the **30**) tender is e-tender, the opening of the bids may be checked using the respective logins of the bidders.

ACKNOWLEDGEMENT

| It is hereby acknowledged that I/We have gone through | gh all the points listed under "Specification, Guidelines, Terms |
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| and Conditions" of tender document. I/We totally under | erstand the terms and conditions and agree to abide by the same. |
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| | SIGNATURE OF TENDERER ALONG WITH SEAL OF |
| | THE COMPANY WITH DATE |
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Bidder Eligibility Criteria and Technical Specification for Medium Scale Multi-Rotor UAV

Tender No. AE/MANI/31/2022/MUTLIROTOR

Bidder Eligibility Criteria – I (Public Procurement – Preference to Make in India)

Only 'Class-I local suppliers' and 'Class-II local suppliers', as defined under DIPP, MoCI Order No. P-45021/2/2017-PP (BE-II) dated 16th September 2020 and other subsequent orders issued therein.

Bidder Eligibility Criteria – II

The bidder should have supplied at least 5 similar items to IITs, NITs, IISERs, CSIR Labs and other Govt. of India R&D organizations or equivalent organizations abroad in the last 10 years, and the necessary proof should be provided.

III. TECHNICAL SPECIFICATION for Medium Scale Multi-Rotor UAV

| S.NO | Description |
|------|---|
| 1 | Application : Commercial-off-the-shelf multirotor UAV with integrated thermal and visual |
| | camera for long range applications. |
| 2 | Vehicle |
| | a. Operation mode: Must be capable of vertical take off and landing |
| | b. Ceiling: At least 1.8 km above mean sea level |
| | c. Hover time: Pure hover for at least 30 minutes at mean sea level |
| | d. Powerplant: IC engine or a battery-IC engine hybrid |
| | e. Flight endurance: Greater than 3 hours |
| | f. Maximum Flight range: At least 100 km |
| | g. Operating Temperature: -5 deg C to 30 deg C |
| | h. Maximum takeoff weight: Must be lesser than 30 kg |
| | i. Reserve: Must feature a reserve battery as back to engine options |
| 3 | Payload requirements |
| | a. Visual camera: Forward facing visual camera to track vehicle motion for beyond visual |
| | line-of-sight with at least a four hour flight time, must contain a minimum of 40 MP and 8 |
| | FPS, mounted on vehicle |
| | b. Bispectral Visual and IR camera: Integrated visual and LWIR capable (between 8.0 - |
| | 13.0 micrometer range) camera, must be gimbal mounted on the multirotor, thermal images at |
| | least 800 x 600 px resolution with a minimum of 20° x 15° field of vision, onboard recording |
| | must and live feed option preferable, must be mavlink capable. Visual camera must be able to |
| | perform at low light intensity levels (greater than 0.001 lux), and must contain at least 25x |
| | optical zoom. |
| | c. Windspeed sensor: Vehicle must be integrated with the TriSonica Wind and weather |
| | sensor |
| 3 | Communication |
| | a. Range: Mission control, telemetry, remote manual control, and video link up to 50 km. |
| | Must include appropriate long range antennas and MiMo radio systems. Must be integrated |
| | with the vehicle. Frequence range between 0.4 to 6.0 GHz |
| | b. Portable: A portable ground control station and a laptop must be included |
| | c. Remote control: Must be included |
| | d. Battery and charger: Must be included |

| | e. Tracking antenna: Must be included | | | |
|---|--|--|--|--|
| | f. Flight controller: Must include inbuilt GPS-enabled flight controller | | | |
| 4 | Additional Requirements: | | | |
| | 1. Vendors should provide continuous technical support and maintenance of equipment. | | | |
| | 2. Vendors have to provide warranty for a minimum of one year. | | | |
| | 3. Vendors must have sufficient experience in supplying equipment in reputed organizations | | | |
| | for research purposes. They must provide references of end users whom we can contact for | | | |
| | their experience with the supplied machine. Experience and feedback of the end users will | | | |
| | also be used as a criterion for the selection of bids that meet technical requirements. | | | |
| | 4. Vendors must provide detailed documentation for the equipment. | | | |
| | 5. Vendors may be called to visit and give a presentation/demonstration on the equipment | | | |
| | after opening the technical bid. They need to provide the approximate date for this | | | |
| | presentation in the bid. The time period for this presentation would be 14 days from the date | | | |
| | of opening of the bid. | | | |
| | 6. Vendors must provide training to our technical staff for using the equipment. | | | |
| | 7. All the expenses for installation, training and post sales technical support will be borne by | | | |
| | the vendor. Online mode is acceptable for foreign vendors. | | | |

TECHNICAL BID PROFORMA

Tender No. AE/MANI/31/2022/MUTLIROTOR Item Name: Medium Scale Multi-Rotor UAV

1.0 Bidder Eligibility Criteria:

| I | Bidder Eligibility Criteria-I (Public Procurement – Preference to Make in India) | Class I / Class II | Local Content value | Reference, Page No. |
|-----|--|-----------------------|---------------------------|------------------------|
| I | Only 'Class-I local suppliers' and 'Class-II local suppliers', as defined under DIPP, MoCI Order No. P-45021/2/2017-PP (BE II) dated 16 th September 2020 and other subsequent orders issued therein. | | | |
| 2.0 | | Compliance | Reference | Remarks, If |
| 2.0 | Bidder Eligibility Criteria-II | (Yes/No) | Page No. | any |

3.0 Technical Compliance:

| S.NO | Description | Comply / Not Comply | Catalogue page No. |
|------|---|------------------------|--------------------|
| 1 | Application : Commercial-off-the-shelf multirotor UAV with integrated thermal and visual camera for long range applications. | | |
| 2 | Vehicle | | |
| | a. Operation mode: Must be capable of vertical take off and landing | | |
| | b. Ceiling: At least 1.8 km above mean sea level | | |
| | c. Hover time: Pure hover for at least 30 minutes at mean sea level | | |
| | d. Powerplant: IC engine or a battery-IC engine hybrid | | |
| | e. Flight endurance: Greater than 3 hours | | |
| | f. Maximum Flight range: At least 100 km | | |
| | g. Operating Temperature: -5 deg C to 30 deg C | | |
| | h. Maximum takeoff weight: Must be lesser than 30 kg | | |
| | i. Reserve: Must feature a reserve battery as back to engine options | | |
| 3 | Payload requirements | | |
| | a. Visual camera: Forward facing visual camera to track vehicle motion for beyond visual line-of-sight with at least a four hour flight time, must contain a minimum of 40 MP and 8 FPS, mounted on vehicle | | |
| | b. Bispectral Visual and IR camera: Integrated visual and LWIR capable (between 8.0 - 13.0 micrometer range) camera, must be gimbal mounted on the multirotor, thermal images at least 800 x 600 px resolution with a minimum of 20° x 15° field | | |

| | | 1 | |
|---|--|---|--|
| | of vision, onboard recording must and live feed option | | |
| | preferable, must be mavlink capable. Visual camera must be | | |
| | able to perform at low light intensity levels (greater than 0.001 | | |
| | lux), and must contain at least 25x optical zoom. | | |
| | c. Windspeed sensor: Vehicle must be integrated with the | | |
| | TriSonica Wind and weather sensor | | |
| 3 | Communication | | |
| | a. Range: Mission control, telemetry, remote manual control, | | |
| | and video link up to 50 km. Must include appropriate long | | |
| | range antennas and MiMo radio systems. Must be integrated | | |
| | with the vehicle. Frequence range between 0.4 to 6.0 GHz | | |
| | b. Portable: A portable ground control station and a laptop | | |
| | must be included | | |
| | c. Remote control: Must be included | | |
| | d. Battery and charger: Must be included | | |
| | e. Tracking antenna: Must be included | | |
| | f. Flight controller: Must include inbuilt GPS-enabled flight | | |
| | controller | | |
| 4 | | | |
| 4 | Additional Requirements: | | |
| | 1. Vendors should provide continuous technical support and | | |
| | maintenance of equipment. | | |
| | 2. Vendors have to provide warranty for a minimum of one | | |
| | year. | | |
| | 3. Vendors must have sufficient experience in supplying | | |
| | equipment in reputed organizations for research purposes. They | | |
| | must provide references of end users whom we can contact for | | |
| | their experience with the supplied machine. Experience and | | |
| | feedback of the end users will also be used as a criterion for the | | |
| | selection of bids that meet technical requirements. | | |
| | 4. Vendors must provide detailed documentation for the | | |
| | equipment. | | |
| | 5. Vendors may be called to visit and give a | | |
| | presentation/demonstration on the equipment after opening the | | |
| | technical bid. They need to provide the approximate date for | | |
| | this presentation in the bid. The time period for this presentation | | |
| | would be 14 days from the date of opening of the bid. | | |
| | 6. Vendors must provide training to our technical staff for using | | |
| | the equipment. | | |
| | 7. All the expenses for installation, training and post sales | | |
| | technical support will be borne by the vendor. Online mode is | | |
| | acceptable for foreign vendors. | | |
| | acceptable for foreign vehicles. | | |

SIGNATURE OF BIDDER ALONG WITH SEAL OF THE COMPANY WITH DATE

FINANCIAL BID (PROFORMA) - BILL OF QUANTITIES (BOQ)

Item Name: Medium Scale Multi-Rotor UAV Tender No. AE/MANI/31/2022/MUTLIROTOR

| It. No | Description of work | Quantity | Units | Basic Rate in INR | GST in Percentage | Total Amount with taxes in INR |
|-----------|------------------------------|----------|-------|----------------------------|----------------------|---|
| 1 | Medium Scale Multi-Rotor UAV | 1 | Nos. | | | |
| | Grand Total | | | | | |

| Total Amount Rupees in words | |
|------------------------------|--|
| 1 | |



CENTRE FOR INDUSTRIAL CONSULTANCY & SPONSORED RESEARCH (IC&SR) INDIAN INSTITUTE OF TECHNOLOGY MADRAS CHENNAI 600 036



ELECTRONIC CLEARING SERVICE (Credit Clearing)/ REAL TIME GROSS SETTLEMENT (RTGS) FACILITY FOR RECEIVING PAYMENTS A. Details of Account Holder

| Name of the Institution | Indian Institute of Technology - Madras |
|---------------------------------|---|
| Complete Contact Address | Industrial Consultancy and Sponsored Research Indian Institute of Technology-Madras, IIT- Madras Campus Post Office, Sardar Patel Road, Guindy, CHENNAI - 600 036 |
| Telephone No./ Fax No. | Tel - 044-2257 8356 |
| E- mail ID of the FO/AO/REG/DIR | dricsr@iitm.ac.in |

B. Bank Account Details:

| Institution Account Name (As per Bank | The Registrar, Indian Institute of |
|---------------------------------------|--------------------------------------|
| Record) | Technology - Madras |
| Account No. | 2722101003872 |
| Account Print Name | IIT F A/C , The Registrar IIT Madras |
| IFSC CODE | CNRB0002722 |
| Bank Name (in full) | Canara Bank |
| Branch Name | IIT-Madras Branch |
| Complete Branch Address | Canara Bank, |
| | IIT-Madras Branch, |
| | IIT- Madras Campus Post Office, |
| | Sardar Patel Road, |
| | Guindy, CHENNAI - 600 036 |
| MICR No. | 600015085 |
| Account Type | Savings Account |

Certified that the Institute's account is in an RTGS enabled branch.

I hereby declare that the particulars given above are correct and complete.

Date:

Signature of the Competent Authority of the Institution with seal.

FORMAT FOR AFFIDAVIT OF SELF-CERTIFICATION UNDER PREFERENCE TO MAKE IN INDIA – PER ITEM

| Tender Reference Number: Name of the item / Service: | | | | | |
|--|--|--|--|--|--|
| | | | | | |
| Hereby solemnly affirm and declare as under: | | | | | |
| That I will agree to abide by the terms and conditions of the Public Procurement (Preference to Make in India) Policy vide GoI Order no. P-45021/2/2017-PP (B.EII) dated 15.06.2017 (subsequently revised vide orders dated 28.05.2018, 29.05.2019and 04.06.2020) MOCI order No. 45021/2/2017-PP (BE II) Dt.16th September 2020 & P- 45021/102/2019-BE-II-Part (1) (E-50310) Dt.4th March 2021 and any subsequent modifications/Amendments, if any and | | | | | |
| That the local content for all inputs which constitute the said item/service/work has been verified by me and I am responsible for the correctness of the claims made therein. | | | | | |
| Tick (✓) and Fill the Appropriate Category I/We [name of the supplier] hereby confirm in respect of quoted items that Local Content is equal to or more than 50% and come under "Class-I Local Supplier" | | | | | |
| category. I/We [name of the supplier] hereby confirm in respect of quoted items that Local Content is equal to 20% but less than 50% and come under "Class-II Local Supplier" category. | | | | | |
| • The details of the location (s) at which the local value addition is made and the proportionate value of local content in percentage | | | | | |
| Address Percentage of Local content:% | | | | | |
| For and on behalf of | | | | | |
| [Note: In case of procurement for a value in excess of Rs. 10 Crores, the bidders shall provide this certificate from statutory auditor or cost auditor of the company (in the case of companies) or from a practicing cost accountant or practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content.] | | | | | |

This letter should be on the letterhead of the quoting firm and should be signed by a competent authority. Non-submission of this will lead to Disqualification of bids.

$\underline{Annexure} - \underline{F}$

| (To be given on the letter head of the bidder) | l |
|--|--|
| No Dated: | |
| <u>CERTIFICATE</u> | |
| (Bidders from India) | |
| I have read the clause regarding restrictions on procurement from a bidder of border with India and hereby certify that I am not from such a country. | of a country which shares a land |
| OR (whichever is applicable) | |
| (Bidders from Country which shares a land border wit | th India) |
| I have read the clause regarding restrictions on procurement from a bidder of border with India and hereby certify that I from (Note that I fulfil all the registered with the Competent Authority. I also certify that I fulfil all the registle to be considered. (Copy/ evidence of valid registration by the Compete that I fulfil all the rea | Name of Country) and has been quirements in this regard and is |
| Place: Date: | Signature of the Tenderer Name & Address of the Tenderer with Office Stamp |