

#### INDIAN INSTITUTE OF TECHNOLOGY MADRAS Chennai 600 036

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Date: 28.12.2023

The Senior Manager (Project Purchase)

Open Tender Reference No: ED/SHANK/064/2023/FAILUREMODE

GEM NAR ID: GEM/GARPTS/20122023/CC1ZC40NUY6W Due Date/Time: 17.01.2024@ 3:00 PM

Dear Sir/Madam,

On behalf of the Indian Institute of Technology Madras, Tenders are invited in two bid system from Class-I local suppliers and Class II local suppliers, for the supply of: "FAILURE MODE EFFECTIVE ANALYSIS FOR BATTERY ELECTRIC TRUCKS" Conforming to the specifications given in Annexure -A.

Tender Documents may be downloaded from Central Public Procurement Portal <a href="https://etenders.gov.in/eprocure/app">https://etenders.gov.in/eprocure/app</a>. Aspiring Bidders who have not enrolled / registered in e-procurement should enroll / register before participating through the website <a href="https://etenders.gov.in/eprocure/app">https://etenders.gov.in/eprocure/app</a>. The portal enrolment is free of cost. Bidders are advised to go through instructions provided at "Help for Vendors". [Special Instructions to the Vendors / Bidders for the e-submission of the bids online through this eProcurement Portal"]

Bidders can access tender documents on the website (For searching in the NIC site, kindly go to Tender Search option and type 'IIT'. Thereafter, click on "GO" button to view all IIT Madras tenders). Select the appropriate tender and fill them with all relevant information and submit the completed tender document online on the website <a href="https://etenders.gov.in/eprocure/app">https://etenders.gov.in/eprocure/app</a> as per the schedule attached.

1)	Pre-bid Meeting Details	:	NA
1	Details		
2)	ICSR Vendor Registration	•	Vendor registration code. Vendor registration with IC&SR (IITM) is mandatory for bidders to participate in tenders.  ** For Vendor Registration & Guidelines, Please follow the website:  https://icandsr.iitm.ac.in/vendorportal; Helpdesk: vendorhelpdesk@icsrpis.iitm.ac.in

<u>No manual bids will be accepted.</u> All tender documents including Technical and Financial bids should be submitted in the E-procurement portal.

Last date for receipt of tender	:	17.01.2024 @ 3:00 PM
Date & time of opening of tender	:	18.01.2024 @ 3:00 PM

#### 3. Instructions to the Bidder:

<b>A</b> )	Searching for tender documents :		<ul> <li>There are various search options built in the CPP Portal, to facilitate bidders to search active tenders by several parameters. These parameters could include Tender ID, organization name, location, date, value, etc. There is also an option of advanced search for tenders, wherein the bidders may combine a number of search parameters such as organization name, form of contract, location, date, other keywords etc. to search for a tender published on the CPP Portal.</li> <li>Once the bidders have selected the tenders they are interested in,</li> </ul>	
			they may download the required documents / tender schedule: These tenders can be moved to the respective "My Tender folder. This would enable the CPP Portal to intimate the bidder through SMS / email in case there is any corrigendum issued to the tender document.	
			• The bidder should make a note of the <b>unique Tender ID</b> assigned to each tender, in case they want to obtain any clarification / help from the Helpdesk.	
<b>B</b> )	Assistance to bidders	:	<ul> <li>Any queries relating to the tender document and the terms and conditions contained therein should be addressed to the Tender Inviting Authority for a tender or the relevant contact person indicated in the tender.</li> <li>Any queries relating to the process of online bid submission or queries relating to CPP Portal in general may be directed to the 24x7 CPP Portal Helpdesk. The contact number for the helpdesk is [0120-4200462, 0120-4001002, 0120-4001005]</li> </ul>	
C)	Enrollment Process to Bidders	:	<ul> <li>Bidders are required to enroll on the e-Procurement module of the Central Public Procurement Portal URL:https://etenders.gov.in/eprocure/app by clicking on "Online Bidder Enrollment". Enrollment on the CPP Portal is free of charge.</li> <li>As part of the enrolment process, the bidders will be required to choose a unique username and assign a password for their accounts.</li> <li>Bidders are advised to register their valid email address and mobile numbers as part of the registration process. These would be used for any communication from the CPP Portal.</li> <li>Upon enrolment, the bidders will be required to register their valid Digital Signature Certificate (Class II or Class III Certificates with signing key usage) issued by any Certifying Authority recognized by CCA India (e.g. Sify / TCS / nCode / eMudhra etc.)</li> <li>Only one valid DSC should be registered by a bidder. Please note that the bidders are responsible to ensure that they do not lend their DSCs to others which may lead to misuse.</li> <li>Bidder then may log in to the site through the secured log-in by entering their user ID / password and the password of the</li> </ul>	

			<ul> <li>Possession of a Valid Class II/III Digital Signature Certificate (DSC) in the form of smart card/e-token in the company's name is a prerequisite for registration and participating in the bid submission activities through https://etenders.gov.in/eprocure/app</li> <li>Digital Signature Certificates can be obtained from the authorized certifying agencies, details of which are available in the web site https://etenders.gov.in/eprocure/app under the "Information about DSC".</li> </ul>	
D)	Preparation of bids	:	<ul> <li>Bidder should take into account any corrigendum published on the tender document before submitting their bids.</li> <li>Please go through the tender advertisement and the tender document carefully to understand the documents required to be submitted as part of the bid. Please note the number of covers in which the bid documents have to be submitted, the number of documents including the names and content of each of the document that need to be submitted. Any deviations from these may lead to rejection of the bid.</li> <li>Bidder, in advance, should prepare the bid documents to be submitted as indicated in the tender document / schedule and generally shall be in PDF / XLS formats as the case may be. Bid documents may be scanned with 100 dpi with black and white option.</li> <li>To avoid the time and effort required in uploading the same set of standard documents which are required to be submitted as a part of every bid, a provision of uploading such standard documents (e.g. PAN card copy, GSTIN Details, annual reports, auditor certificates etc.) has been provided to the bidders. Bidders can use "My Documents" area available to them to upload such documents. These documents may be directly submitted from the "My Documents" area while submitting a bid, and need not be uploaded again and again. This will lead to a reduction in the time required for bid submission process.</li> </ul>	
E)	Submission of bids	:	<ul> <li>Bidder should log into the site well in advance for bid submission so that he/she can upload the bid in time i.e. on or before the bid submission date and time. Bidder will be responsible for any delay due to other issues.</li> <li>The bidder has to digitally sign and upload the required bid documents one by one as indicated in the tender document.</li> <li>Bidder has to select the bid security declaration. Otherwise, the tender will be summarily rejected.</li> <li>A standard BOQ format has been provided with the tender document to be filled by all the bidders. Bidders are requested to note that they should necessarily submit their financial bids in the format provided and no other format is acceptable. Bidders are required to download the BOQ file, open it and complete the detail with their respective financial quotes and other details (such as name of the bidder). If the BOQ file is found to be modified by the bidder, the bid will be rejected.</li> <li>The server time (which is displayed on the bidders' dashboard) will be considered as the standard time for referencing the</li> </ul>	

			deadlines for submission of the bids by the bidders, opening of bids etc. The bidders should follow this time during bid submission.
		•	The Tender Inviting Authority (TIA) will not be held responsible for any sort of delay or the difficulties faced during the submission of bids online by the bidders due to local issues.
		•	The uploaded tender documents become readable only after the tender opening by the authorized bid openers.
		•	Upon the successful and timely submission of bids, the portal will give a successful bid submission message & a bid summary will be displayed with the bid no. and the date & time of submission of the bid with all other relevant details.
			Kindly add scanned PDF of all relevant documents in a single PDF file of compliance sheet.  More information useful for submitting online bids on the CPP Portal may be obtained at: <a href="https://etenders.gov.in/eprocure/app">https://etenders.gov.in/eprocure/app</a> .  All tender documents including pre-qualification bid, Technical Bid &Financial Bid should be submitted separately in online CPP portal as per the specified format only. Right is reserved to ignore any tender which fails to comply with the above instructions. No manual bid submission will be entertained.
F) Marking on Technical Bid		•	The bidder eligibility criteria, technical specification and supply of item for this tender is given in Annexure A.
		•	The Bidders shall go through the specification and submit the technical bid.
		•	The Technical bid should be submitted in the proforma as per Annexure-B in pdf format only through online (e-tender). No manual submission of bid will be entertained.
		•	The technical bid should have a page-wise heading as "Technical Bid" and page no. in all pages with seal and signature of authorized signatory. The total no. of pages should be mentioned at the last page of the documents.
		•	The technical bid should consist of bidder eligibility criteria details and all technical details along with catalogue/ pamphlet which will give a detailed description of product with technical data sheet so that technical compliance can be verified.
G)	Marking on Price Bid	•	Financial bid (BoQ) should be submitted in the prescribed proforma format as per Annexure-C in xls format through etender only. No manual or other form of submission of Financial Bid will not be entertained

4) **Preparation of Tender**: The bidders should submit the bids in two bid system as detailed below.

#### Bid I Technical Bid

The technical bid should consist of bidder eligibility criteria and technical specification compliance sheet as per Annexure-B.

#### Bid II \_Price Bid

The price bid should be submitted in excel format (BoQ) as per the proforma (Annexure C) uploaded in the e-Tender web site. The Quoted price should be for supply and installation of the item and inclusive of all cost and statutory levies at IIT Madras.

#### 5) Price:

- a) The rate quoted shall be all inclusive of all taxes and no extra payment will be made other than statutory revisions as per the terms and conditions stipulated in this contract document.
- b) The offer/bids should be submitted through online only in two bid system i.e. Technical Bid and Financial Bid separately.

#### 6) Tenderer shall submit along with this tender:

- (i) Proof of having ISO or other equivalent certification given by appropriate authorities.
- (ii) Name and full address of the Banker and their swift code and PAN No. and GSTIN number.
- (iii) GST registration proof showing registration number, area of registration etc.
- (iv) All of your future correspondences including Invoices should bear the GST No. and Area Code.

#### 7) Period for which the offer will remain open:

The Tender shall remain open for acceptance/validity till: 120 days from the date of opening of the tender. However, the day up to which the offer is to remain open being declared closed holiday for the Indian Institute of Technology Madras, the offer shall remain open for acceptance till the next working day.

#### 8) EMD:

The EMD of **Rs.1,50,000** to be transferred to the account details mentioned in Annexure H and proof should be enclosed in the Technical Bid. Any offer not accompanied with the EMD shall be rejected summarily as non-responsive.

The EMD of the unsuccessful bidders shall be returned within 30 days of the end of the bid validity period. The same shall be forfeited, if the tenderers withdraw their offer after the opening during the bid validity period. The Institute shall not be liable for payment of any interest on EMD.

EMD is exempted for Micro and Small Enterprises (MSE) as defined in MSE Procurement Policy issued by Department of Micro, Small and Medium Enterprises (MSME) and Startups as recognized by Department of Industrial Policy & Promotion (DIPP). (MSE/MSME/DIPP PROOF should be enclosed in the cover containing technical bid)

#### 9) Performance Security: -

The successful bidder should submit Performance Security for an amount of 5% of the basic invoice value of the contract/supply. The Performance Security may be furnished in the form of an Account Payee DD, FD Receipt in the name of "The Registrar, IIT Madras" from any scheduled commercial bank or Bank Guarantee from any scheduled commercial bank in India. The performance security should be furnished within 14 days from the date of the purchase order.

Performance Security in the form of Bank Guarantee: - In case the successful bidder wishes to submit Performance Security in the form of Bank Guarantee, the Bank Guarantee should be routed directly to IIT Madras from the Bank.

The Bank Guarantee should remain valid for a period of sixty days beyond the date of completion of all

	contractual obligations of the supplier including the warranty obligations.
10)	For the same tender, either the OEM or the authorized dealer/service provider can only quote. But both of them cannot quote separately for the same tender.
11)	The offers/bids should be sent only for a item/Equipments of latest version that is available in the market and supplied to a number of customers. A list of customers in India with details must accompany the quotations. Quotations for a prototype machine will not be accepted
12)	Original catalogue (not any photocopy) of the quoted model duly signed by the principals must accompany the quotation in the Technical bid.
13)	Compliance or Confirmation report with reference to the specifications and other terms & conditions should also be obtained from the principal/OEM.
14)	Risk Purchase Clause
	In the event of failure of supply of the item/equipment within the stipulated delivery schedule, the purchaser has all the right to purchase the item/equipment from other sources on the total risk of the supplier under risk purchase clause.
15)	Payment:
	(i) No Advance payment will be made. However, 90% Payment after supply and 10% after installation are agreed to wherever the installation is involved.
	(ii) Advance Payment: No advance payment is generally admissible. In case a specific percentage of advance payment is required, the Vendor has to submit a Bank Guarantee from a scheduled commercial bank in India equivalent to the amount of advance payment.
16)	Acceptance and Rejection:
	Failure to comply with any of the instructions stated in this document or offering unsatisfactory explanations for non-compliance will likely to lead to rejection of offers.
	I.I.T. Madras has the right to accept the whole or any part of the Tender or portion of the quantity offered or reject it in full without assigning any reason.
17)	Debarment from Bidding:
	In case of breach of Terms & Conditions, Bidder may be suspended from being eligible for bidding in any contract with the IIT Madras up to 2 Years [as per Rule 151(iii) of GFR] from the date of Tender.
18)	Disputes and Jurisdiction:
	Settlement of Disputes: Any dispute, controversy or claim arising out of or in connection with this PO including any question regarding its existence, validity, breach or termination, shall in the first instance be attempted to be resolved amicably by both the Parties. If attempts for such amicable resolution fails or no decision is reached within 30 days whichever is earlier, then such disputes shall be settled by arbitration in accordance with the Arbitration and Conciliation Act, 1996. Unless the Parties agree on a sole arbitrator, within 30 days from the receipt of a written request by one Party from the other Party to so agree, the arbitral panel shall comprise of three arbitrators. In that event, the supplier will nominate one arbitrator and the Project Coordinator of IITM shall nominate on arbitrator. The Dean IC&SR will nominate the Presiding Arbitrator of the arbitral tribunal. The arbitration proceeding shall be carried out in English language. The cost of arbitration and fees of the arbitrator(s) shall be shared equally by the Parties. The seat of arbitration shall be at IC&SR IIT Madras, Chennai.  a. The Applicable Law: The Purchase Order shall be construed, interpreted and governed by the

- a. **The Applicable Law:** The Purchase Order shall be construed, interpreted and governed by the Laws of India. Court at Chennai shall have exclusive jurisdiction subject to the arbitration clause.
- b. Any legal disputes arising out of any breach of contact pertaining to this tender shall be settled in the court of competent jurisdiction located within the city of Chennai in Tamil Nadu.

**Force Majeure:** The Supplier shall not be liable for forfeiture of its performance security, liquidated damages or termination for default, if and to the extent that, it's delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

For purposes of this Clause, "Force Majeure" means an event beyond the control of the Supplier and not involving the Supplier's fault or negligence and not foreseeable. Such events may include, but are not limited to, acts of the Purchaser either in its sovereign or contractual capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.

If a Force Majeure situation arises, the Supplier shall promptly notify the Purchaser in writing of such conditions and the cause thereof. Unless otherwise directed by the Purchaser in writing, the Supplier shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

#### **20**) Eligibility Criteria:

- > As per the Government of India Order, only "Class I Local Suppliers" and "Class II Local Suppliers" can participate in this tender.
- Bidder should confirm their acceptance that they comply with the provisions with report to "Guidelines for eligibility of a bidder from a country which shares a land border with India as detailed at Annexure-E. The bidder should submit Certificate for "Bidder from/
  Not from Country sharing Land border with India & Registration of Bidder with Competent Authority" as per Order of DoE F.No.6/18/2019-PPD dated 23.07.2020 as mentioned.
- Preference to "class I Local Suppliers": preference will be given to "class 1 local suppliers" (subject to class -I local supplier's quoted price falling within the margin of purchase preference ) as per public procurement (preference to make in India) order 2017 .O.M No P- 45021/2/2017 pp(BE 11) dt 04/06/2020 subject to the conditions that the "class 1 Local Supplier" should agree to supply goods / provide service at L1 rate and furnish a certificate with the technical bid document that the goods/service provided by them consists local content equal to or more than 50%.( certificate from Chartered Accountant in case value of contract exceeds Rs 10 crore).
  - > 'Class I local supplier' means a supplier or service provider whose goods, services or works offered for procurement consists of local content equal to or more than 50% as defined under the above said order. Declaration to be provided as per Annexure-D per item/service/work.
  - > 'Class II local supplier' means a supplier or service provider whose goods, services or works offered for procurement consists of local content equal to 20% but less than 50% as defined under the above said order. Declaration to be provided as per Annexure-D per item/service/work.
  - ➤ 'Margin of purchase preference': The margin of purchase preference shall be 20%. The Definition of the margin of purchase preference is defined in the Govt. of India Order No: P-45021/12/2017-PP (BE-II) Dt.4th June, 2020) Order 2017. As per the Government of India Order "Margin of Purchase Preference" means the maximum extent to which the price quoted by a "Class-I local supplier" may be above the L1 for the purpose of purchase preference.

\*\*Note: Local content percentage to be calculated in accordance with the definition provided at clause 2 of revised public procurement preference to Make in India Policy vide GoI Order no. P-45021/2/2017-PP (B.E.-II) dated 15.06.2017 (subsequently revised vide orders dated 28.05.2018, 29.05.2019and 04.06.2020) MOCI order No. 45021/2/2017-PP (BE II) Dt.16th September 2020 & P-45021/102/2019-BE-II-Part(1) (E-50310) Dt.4th March 2021

### **Evaluation of Bids**

Bid evaluation will take place in two stages.

Stage I Technical Bid evaluation

	All bidders who have fully complied with bidder eligibility criteria I, II and technical evaluation
	(Annexure A) will only be considered for opening of price bid.
	Stage II: Price Bid Evaluation
	The price bid evaluation will be based on price quoted by the bidder. The rate quoted for
	FAILURE MODE EFFECTIVE ANALYSIS FOR BATTERY ELECTRIC TRUCKS unit will
	alone be taken up for arrival of Lowest Bid (L1) value.
23)	In accordance to the Rule 173 of GFR,2017 and relevant provisions thereof in Procurement Manuals,
	2022, IC&SR, IITM reserves the right to carry out the negotiation process through its purchase/technical
	committee with L1/H1 (as applicable) vendor to ensure price reasonability before final recommendation
	to the Competent Authority. The negotiation details, if any, on case to case basis shall be recorded in
	minutes of meetings suitably for records.
24)	Selection of successful bidder and Award of Order
24)	The order will be directly awarded to the technically qualified bidder as per the condition in para 3A of
	DIPP, MoCI Order No. 45021/2/2017-PP (BE II) dated 16th September 2020.
25)	All information including selection and rejection of technical or financial bids of the prospective bidders
23)	will be communicated through e-Tender portal. In terms of Rule 173(iv) of General Financial Rule 2017,
	the bidder shall be at liberty to question the bidding conditions, bidding process and/or rejection of bids.
26)	The tenderer shall certify that the tender document submitted by him / her are of the same replica of the
20)	tender document as published by IIT Madras and no corrections, additions and alterations made to the
	same. If any deviation found in the same at any stage and date, the bid / contract will be rejected /
	terminated and actions will be initiated as per the terms and conditions of the contract.
27)	Clarification to the queries and doubts raised by the bidders will be issued as a corrigendum/addendum
27)	in the e-tenders portal.
28)	In the e-tender process, participation of bidders after the due date is not possible. The eligible bidders can
40)	login to the e-Procurement portal to ascertain the tender status.
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#### **ACKNOWLEDGEMENT**

It is hereby acknowledged that I/We have gone through all the points listed under "Specification, Guidelines, Terms and Conditions" of tender document. I/We totally understand the terms and conditions and agree to abide by the same.

SIGNATURE OF TENDERER ALONG WITH SEAL OF THE COMPANY WITH DATE

## Bidder Eligibility Criteria and Technical Specification for FAILURE MODE EFFECTIVE ANALYSIS FOR BATTERY ELECTRIC TRUCKS

Tender No. ED/SHANK/064/2023/FAILUREMODE

#### Bidder Eligibility Criteria – I (Public Procurement – Preference to Make in India)

Only 'Class-I local suppliers' and 'Class-II local suppliers', as defined under DIPP, MoCI Order No. P-45021/2/2017-PP (BE-II) dated 16<sup>th</sup> September 2020 and other subsequent orders issued therein (ANNEXURE – D).

#### Bidder Eligibility Criteria – II

- 1. Vendor Registration ID/Proof.
- 2. Land Border Certificate (ANNEXURE E).
- 3. Non- Debarment Declaration (ANNEXURE G).
- 4. Mandate Form (ANNEXURE I)
- 5. EMD as per Tender or EMD is exempted for Micro and Small Enterprises (MSE) as defined in MSE Procurement Policy issued by Department of Micro, Small and Medium Enterprises (MSME) and Startups as recognized by Department of Industrial Policy & Promotion (DIPP). (MSE/MSME/DIPP PROOF should be enclosed in the cover containing technical bid).

Reputed agencies meeting the following minimum criteria are eligible to apply and are required to submit the required documents. Agencies not meeting these mandatory eligibility criteria will not be considered for further evaluation. The evaluation criteria format given in the Annexure-B to this RFQ will be used for this purpose.

- 6. The bidder should be a registered company in India and shall have dedicated team in India to manage India operations for this project, and appropriate supporting documents should be submitted.
- 7. The bidder must demonstrate an average annual turnover of at least Rs 10 Crore over the last three financial years, and appropriate supporting documents should be submitted.
- 8. The Bidder shall have a minimum of 5 years of global experience in the field of design, verification, and validation in the automotive domain, and appropriate supporting documents should be submitted.
- 9. The bidder shall have demonstrated experience in conducting complete FMEA and DVVP for Battery Electric Road Vehicles. For each completed project, the details on title of project, start date, completion date, client name & address (only city & country are sufficient to mention) shall be provided in the format given in **Form-B of this RFQ**.
- 10. The bidder shall provide reference letters or certificates from at least 3 previous clients mentioning about bidder's performance in the projects.

## III. TECHNICAL SPECIFICATIONS FOR PROJECT TITLED "FAILURE MODE EFFECT ANALYSIS FOR BATTERY ELECTRIC TRUCKS"

The bidder shall submit the technical proposal (Bid) meeting the objectives, scope, technical requirements and deliverables as mentioned below in this RFQ. The bidder shall include the tasks, methodology that will be followed by them for the execution of this project and shall provide the tentative timelines (preferably as a Gantt Chart) including the key milestones of this project.

#### 1. ABOUT CoEZET:

The Centre of Excellence for Zero Emission Trucking (CoEZET) has been established at the Department of Engineering Design, Indian Institute of Technology Madras (IITM), with the objective of accelerating the deployment of Zero Emission Trucks (ZET) in India in Medium & Heavy-Duty range with GVW of 12 Tonne and above. CoEZET's vision is to become a Nodal Resource for Zero Emission Trucking solutions for all the related stakeholders in India and abroad.

#### 2. PROJECT OBJECTIVE AND OVERVIEW:

This RFQ is being issued with the following objective:

- To create the Failure Mode and Effect Analysis (FMEA) for Battery Electric Trucks under the following extreme operating conditions pertaining to India.
  - o Extreme high temperatures up to 52°C
  - o Extreme flooding and water wading conditions
  - o Extreme cold temperatures -20°C and -40 °C
  - Various truck overloading conditions
- To propose Design Verification and Validation Plan (DVVP) for the critical failure modes based on FMEA.

#### 3. PROJECT SCOPE:

- To create the Failure Mode and Effect Analysis (FMEA) for Battery Electric Trucks (BET) under extreme operating conditions pertaining to India.
- To propose Design Verification and Validation Plan (DVVP) for the critical failure modes based on FMEA.

#### 4. TECHNICAL REQUIREMENTS FOR FMEA:

**4.1.** The bidder is required to prepare and submit FMEA and propose a DVVP specifically addressing the critical failure modes of BET under the unique operating conditions prevalent in India.

#### **4.1.1.** Condition 1: Extreme High Temperatures

- a. Trucks in operation on roads at ambient temperatures up to 52 deg C.
- b. Trucks parked on roads are exposed to various hazards such as molten tar, hot windy conditions, and radiation.

#### 4.1.2. Condition 2: Flooding and water wading conditions

- a. Water level of 500 mm, 400 mm, 300 mm, 200 mm on roads.
- b. Truck wading through water for approx. 1 km distance at speeds of 20, 25, 30, 35, 40 km/h.
- c. Water splashing, tire traction, and torque requirements in wet slippery conditions should be considered.

#### **4.1.3.** Condition 3: Extreme Cold Temperatures

- a. The Himalayan region in northern India experiences cold temperatures. It can reach freezing temperatures of -20°C during winter.
- b. In some areas, the temperature can drop to an extreme freezing temperature level of  $40^{\circ}$ C.

#### 4.1.4. Condition 4: Truck Overloading

a. Although vehicles are expected to operate as per rated Gross Vehicle Weight (GVW) as depicted in the below table, they may be overloaded. Hence overloading conditions shall be considered during preparation of FMEA.

Sl. No.	Axle	Rated Gross Vehicle Weight (GVW) (kg)	Vehicle Category
1	4x2	13000	Haulage
2	4x2	18500	Haulage
3	6x2/6x4	30000	Tipper
4	8x2/8x4(Tri-Axle)	37000	Haulage
5	10x2/10x4 DTLA	48000	Haulage
6	6x2/6x4	55000	Tractor Trailer

- b. The following operating conditions on overloading should be considered.
  - Overload to 25% of rated GVW
  - Overload to 50% of rated GVW
- **4.2.** Impact on Battery packs, Battery Thermal Management Systems (BTMS), sensor and controllers, warning systems, and other systems in terms of Failure modes when exposed to such extreme conditions mentioned above individually or in combination shall be considered for FMEA and propose DVVP for critical failure modes.
- **4.3.** Consider distance coverage of 60,000 km/year minimum by trucks.
- **4.4.** Following parameters related to Vehicle Topology of ZETs shall be considered.
  - a. Centre Motor with Propeller shaft connecting rear-wheel drive.
  - b. E-Axle (4x2, 6x2 and 6x4(Tandem E-Axle))
  - c. Lithium-ion Battery pack mounted at the belly area.
- **4.5.** Following Road Conditions shall be considered during FMEA.
  - a. Highway
  - b. Express way
  - c. State Roads connecting Highways and Express ways.
  - d. Dusty semi paved roads
  - e. River Sand, Salt pan roads
  - f. Mining application for Tippers

#### **5. DELIVERABLES:**

The key deliverables of an FMEA include a comprehensive list of potential failure modes, their causes and effects, assigned risk priorities (often determined by severity, occurrence, and detection

ratings), and recommended actions to mitigate or eliminate the identified risks. By systematically analyzing and addressing potential failure points, FMEA helps enhance the reliability, safety, and performance of a system or process. Based on the critical failure modes propose DVVP.

#### 6. TECHNICAL EVALUATION CRITERIA:

The bidders who have fully complied with the technical requirements given in Section (II) and (III) (as in Annexure A) of this RFQ will be considered as a technically eligible bidder. The technical evaluation format given in the Annexure-B to this RFQ will be used for this purpose.

#### 7. INTELLECTUAL PROPERTY RIGHTS:

The Intellectual Property (IP) rights for all the documents / reports / products developed in this project shall be completely owned by IIT Madras.

#### 8. TIMELINE OF PROJECT:

The total duration of this project shall be 4 months from the date of release of purchase order.

- a) Draft report should be provided within 3 months from the date of release of purchase order.
- b) The final report should be provided by the end of the 4<sup>th</sup> month incorporating the feedback received on the draft report.

## <u>TECHNICAL BID PROFORMA</u> Tender No. ED/SHANK/064/2023/FAILUREMODE

#### Item Name: FAILURE MODE EFFECTIVE ANALYSIS FOR BATTERY ELECTRIC TRUCKS

#### **Bidder Eligibility Criteria:** 1.0

I	Bidder Eligibility Criteria-I (Public Procurement – Preference to Make in India)	Class I / Class II	Local Content Percentage	Ref. Page No.
1	Only 'Class-I local suppliers' and 'Class-II local suppliers', as defined under DIPP, MoCI Order No. P-45021/2/2017-PP (BE II) dated 16 <sup>th</sup> September 2020 and other subsequent orders issued therein (ANNEXURE – D).			

#### 2.0 **Bidder Eligibility Criteria:**

II	Bidder Eligibility Criteria-II	Complied/Not Complied	Ref Pg. No
1	Vendor Registration ID/Proof		
2.	Land Border Certificate (ANNEXURE – E)		
3.	Non- Debarment Declaration (ANNEXURE –G)		
4.	Mandate Form (ANNEXURE – I)		
5.	EMD as per Tender or EMD is exempted for Micro and Small Enterprises (MSE) as defined in MSE Procurement Policy issued by Department of Micro, Small and Medium Enterprises (MSME) and Startups as recognized by Department of Industrial Policy & Promotion (DIPP). (MSE/MSME/DIPP PROOF should be enclosed in the cover containing technical bid).		
6.	The bidder should be a registered company in India and shall have dedicated team in India to manage India operations for this project, and appropriate supporting documents should be submitted		
7.	The bidder must demonstrate an average annual turnover of at least Rs 10 Crore over the last three financial years, and appropriate supporting documents should be submitted		
8.	The Bidder shall have a minimum of 5 years of global experience in the field of design, verification, and validation in the		

	automotive domain, and appropriate supporting documents should be submitted	
9.	The bidder shall have demonstrated experience in conducting complete FMEA and DVVP for Battery Electric Road Vehicles. For each completed project, the details on title of project, start date, completion date, client name & address (only city & country are sufficient to mention) shall be provided in the format given in Form-B of this RFQ.	
10.	The bidder shall provide reference letters or certificates from at least 3 previous clients mentioning about bidder's performance in the projects	

### 3.0 Technical Compliance:

Sl. No.	Technical Specifications	Complied / Not complied	Refer Page. No.
1.	The bidder is required to prepare and submit FMEA and propose a DVVP specifically addressing the critical failure modes of BET under the unique operating conditions prevalent in India.		
1.1	Condition 1: Extreme High Temperatures		
a)	Trucks in operation on roads at ambient temperatures up to 52 deg C.		
b)	Trucks parked on roads are exposed to various hazards such as molten tar, hot windy conditions, and radiation.		
1.2	Condition 2: Flooding and water wading condition	ns	1
a)	Water level of 500 mm, 400 mm, 300 mm, 200 mm on roads.		
b)	Truck wading through water for approx. 1 km distance at speeds of 20, 25, 30, 35, 40 km/h.		
c)	Water splashing, tire traction, and torque requirements in wet slippery conditions should be considered.		
1.3	Condition 3: Extreme Cold Temperatures		1

a)	The Himalayan region in northern India experiences cold temperatures. It can reach freezing temperatures of -20°C during winter.		
b)	In some areas, the temperature can drop to an extreme freezing temperature level of -40°C.		
1.4	Condition 4: Truck Overloading	-	
a)	Although vehicles are expected to operate as per rated Gross Vehicle Weight (GVW) as depicted in the below table, they may be overloaded. Hence overloading conditions shall be considered during preparation of FMEA.		
	Sl. No. Axle Rated Gross Vehicle Weight Category (GVW) (kg)		
	1     4x2     13000     Haulage       2     4x2     18500     Haulage       3     6x2/6x4     30000     Tipper       4     8x2/8x4(Tri -Axle)     37000     Haulage       5     10x2/10x4 DTLA     48000     Haulage       6     6x2/6x4     55000     Tractor Trailer		
b)	The following operating conditions on overloading should be considered.  • Overload to 25% of rated GVW  • Overload to 50% of rated GVW		
2.	Impact on Battery packs, Battery Thermal Management Systems (BTMS), sensor and controllers, warning systems, and other systems in terms of Failure modes when exposed to such extreme conditions mentioned above individually or in combination shall be considered for FMEA and propose DVVP for critical failure modes.		
3.	Consider distance coverage of 60,000 km/year minimum by trucks.		

4.	Following parameters related to Vehicle Topology	
	of ZETs shall be considered.	
	Centre Motor with Propeller shaft	
	connecting rear-wheel drive.	
	• E-Axle (4x2, 6x2 and 6x4(Tandem E-Axle))	
	Lithium-ion Battery pack mounted at the	
	belly area.	
_	Following Road Conditions shall be considered	
5.	during FMEA.	
	• Highway	
	Express way	
	State Roads connecting Highways and	
	Express ways.	
	Dusty semi paved roads	
	River Sand, Salt pan roads	
	Mining application for Tippers	
		ı

SIGNATURE OF BIDDER ALONG WITH SEAL OF THE COMPANY WITH DATE

Form-B

Details of the Previous Projects Handled by the Bidder Company / Firm during the last 3 years

Sl. No.	Name and Address of Clients	Project Title	Start date of the project (MM-YYYY)	Date of completion of the project (MM-YYYY)	Amount of Contract (Rs. Lakhs)

Note: The copies of the work orders and proof of completion of the above projects should be submitted.

#### FINANCIAL BID (PROFORMA) - BILL OF QUANTITIES (BOQ)

## Item Name: FAILURE MODE EFFECTIVE ANALYSIS FOR BATTERY ELECTRIC TRUCKS Tender No. ED/SHANK/064/2023/FAILUREMODE

It. No	Description of work	Quantity	Units	Basic Rate in INR	GST in Percentage	Total Amount with taxes in INR
1	FAILURE MODE EFFECTIVE ANALYSIS FOR BATTERY ELECTRIC TRUCKS	1	No.			
	Grand Total					

Total Amount Rupees in words	
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## $\frac{FORMAT\ FOR\ AFFIDAVIT\ OF\ SELF-CERTIFICATION\ UNDER\ PREFERENCE\ TO\ MAKE}{IN\ INDIA-PER\ ITEM}$

Tender Reference Number:		
Name of the item / Service:		
Date: I/WeS/o, D/o, W/o, Resident of		
Hereby solemnly affirm and declare as under:		
That I will agree to abide by the terms and conditions of the Public Procurement (Preference to Make in India) Policy vide GoI Order no. P-45021/2/2017-PP (B.EII) dated 15.06.2017 (subsequently revised vide orders dated 28.05.2018, 29.05.2019and 04.06.2020) MOCI order No. 45021/2/2017-PP (BE II) Dt.16th September 2020 & P- 45021/102/2019-BE-II-Part(1) (E-50310) Dt.4th March 2021 and any subsequent modifications/Amendments, if any and		
That the local content for all inputs which constitute the said item/service/work has been verified by me and I am responsible for the correctness of the claims made therein.		
Tick (✓) and Fill the Appropriate Category		
I/We [name of the supplier] hereby confirm in respect of quoted items that Local Content is equal to or more than 50% and come under "Class-I Local Supplier" category.    I/We [name of the supplier] hereby confirm in respect of quoted items		
that Local Content is equal to 20% but less than 50% and come under "Class-II Local Supplier" category.		
• The details of the location (s) at which the local value addition is made and the proportionate value of		
local content in percentage Address Percentage of Local content:%		
For and on behalf of(Name of firm/entity)		
Authorized signatory (To be duly authorized by the Board of Directors) <insert and="" contact="" designation="" name,="" no.=""></insert>		
[Note: In case of procurement for a value in excess of Rs. 10 Crores, the bidders shall provide this certificate from statutory auditor or cost auditor of the company (in the case of companies) or from a practicing cost accountant or practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content.]		

This letter should be on the letterhead of the quoting firm and should be signed by a competent authority. Non-submission of this will lead to Disqualification of bids.

(To be given on the letter head of the bidder)	
No Dated:	
<u>CERTIFICATE</u>	
(Bidders from India)	
I have read the clause regarding restrictions on procurement from a bidder of land border with India and hereby certify that I am not from such a country.	
OR	
(whichever is applicable)	
(Bidders from Country which shares a land border with	India)
I have read the clause regarding restrictions on procurement from a bidder of land border with India and hereby certify that I fromhas been registered with the Competent Authority. I also certify that I fulfill regard and is eligible to be considered. (Copy/ evidence of valid registed)  Authority is to be attached)	(Name of Country) and all the requirements in this
Place: Date:	Signature of the Tenderer Name & Address of the Fenderer with Office Stamp

# TENDER CHECKLIST – Mandatory to be filled and sent (inside the Main Bid Cover) along with Bidding Document.

(1) I have registered as a Vendor with IC&SR. (Proof to be enclosed) To submit document proof pertaining to point.no: 6 of tender ISO certificate, Active GSTIN certificate, valid PAN details.	
(2) Technical bid cover and Financial Bid cover to be submitted separated.	
(3) Completed and <b>Signed Form of Tender</b> . The Form of Tender document shall be signed by a person legally authorized.	
(4) Completed Technical Compliance Statement	
(5) Certification of Class I / Class II ( <b>As a part of technical bid) per item / service</b> / work as per ( <b>Annexure – D</b> )	
(6) EMD (Ref. tender document pg.no. 5, Point no.9)	
(7) Land Border (Annexure – E)	
The bid will be valid only if all the above documents are provided. Bidders are asked to supply and tick off the required information. Failure to provide any of the stated documents may result in the bid being considered as non-compliant and rejected.	

**Signature of the Bidder** 

#### FORM - A NON-DEBARMENT DECLARATION

**Date: XXXX** 

To,
The Indian Institute of Technology Madras,
Sardar Patel road,
Guindy, Chennai - 600036

Dear Sir,

- a. We are not involved in any major litigation that may have an impact of affecting or compromising the delivery of services as required under this assignment.
- b. We are not debarred by any Central/ State Government/ agency of Central/ State Government of India or any other country in the world/ Public Sector Undertaking/ any Regulatory Authorities in India or any other country in the world for any kind of fraudulent activities in last XX years.

Sincerely,

[BIDDERS NAME]

Name

Title Signature



## CENTRE FOR INDUSTRIAL CONSULTANCY & SPONSORED RESEARCH (IC&SR) INDIAN INSTITUTE OF TECHNOLOGY MADRAS CHENNAI 600 036



## ELECTRONIC CLEARING SERVICE (Credit Clearing)/ REAL TIME GROSS SETTLEMENT (RTGS) FACILITY FOR RECEIVING PAYMENTS

#### A. Details of Account Holder

Name of the Institution	Indian Institute of Technology - Madras
Complete Contact Address	Industrial Consultancy and Sponsored Research Indian Institute of Technology-Madras, IIT- Madras Campus Post Office, Sardar Patel Road, Guindy, CHENNAI - 600 036
Permanent Account Number	
(PAN)*	AAAAI3615G
GST REGISTERATION NO.	33AAAAI3615G1Z6
Telephone No./ Fax No.	Tel - 044-2257 8356
E- mail ID of the FO/AO/REG/DIR	dricsr@iitm.ac.in

#### **B. Bank Account Details:**

Institution Account Name (As per Bank	The Registrar, Indian Institute of
Record)	Technology - Madras
Account No.	2722101003872
IFSC CODE	CNRB0002722
SWIFT CODE	CNRBINBBIIT
Bank Name (in full)	Canara Bank
Branch Name	IIT-Madras Branch
Complete Branch Address	Canara Bank,
	IIT-Madras Branch,
	IIT- Madras Campus Post Office,
	Sardar Patel Road,
	Guindy, CHENNAI - 600 036
MICR No.	600015085
Account Type	Savings Account

Certified that the Institute's account is in an RTGS enabled branch. I hereby declare that the particulars given above are correct and complete.

Date:

Signature of the Competent Authority of the Institution with seal.

उप कुलसचित (आई.सी. एवं एस.आर.) DEPUTY REGISTRAR (IC& SR) आई.आह. टी. मदास, चेन्ने I.I.T. MADRAS, CHENNAI - 600 036.

Phone: +91 (0) 44 2257 8062 / 8061 / 8060

Fax: +91 (0) 44 2257 0545 / 2257 8366

email : deanicsr@iitm.ac.in

website : http://www.iitm.ac.in

#### **MANDATE FORM**

## ELECTRONICS CLEARING SERVICE (CREDIT CLEARING)/REAL TIME GROSS SETTLEMENT (RTGS) FACILITY FOR RECEIVING PAYMENTS.

\*\*\*\*

NAME	OF ACCOUNT HOLDER	
COMP	LETE CONTACT ADDRESS	
TELEPH	HONE NUMBER/FAX/E MAIL	
BANK	ACCOUNT DETAILS:-	
BANKI	NAME	
	CH NAME WITH COMPLETE ADDRESS,	
WHETI	HER THE BRANCH IS COMPUTERISED?	
	HER THE NRANCH IS RTGS ENABLED? IF YES, WHAT IS THE BRANCH IFSC CODE	
IS THE	BRANCH ALSO NEFT ENABLED?	
TYPE C	F BANK ACCOUNT(SB/CURRENT/CASH CREDIT)	
COMP	LETE BANK ACCOUNT NUMBER(LATEST)	
MICR (	CODE OF BANK	
I hereby effected	OF EFFECT:  declare that the particulars given above are correct and com at all for reasons of incomplete or incorrect information I wo d the option invitation letter and agree to discharge responsit	ould not hold the user institution responsible. I
		(
		Signature of Custome
Date:	that the particulars furnished above are correct as per our records	•
	Stamp)	s.
(Da	5.ap)	(
		Signature of Customo
Date :		_
Date :	Please attach a photocopy of cheque along with the	e verification obtained from the bank.
	Please attach a photocopy of cheque along with the In case your Bank Branch is presently not "RTGS er	
1.		nabled", then upon its up gradation to